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# BEVERLY NATIONAL BANK

Incorporated 1802

Organized as a National Bank, 1865

175 Cabot Corner Thorndike Street

BEVERLY, MASS.

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Capital, \$300,000      -      -      Surplus, \$150,000

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ANDREW W. ROGERS.....President

JASPER R. POPE.....Vice-President

Edward S. Webber, Cashier

Frank W. Foster, Paying Teller      Fred H. Porter, Receiving Teller

W. C. Brown, Bookkeeper

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**Safe Deposit Vaults Storage for Valuables  
Boxes to Rent from \$2.50 to \$16**

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Discount, Tuesdays and Fridays

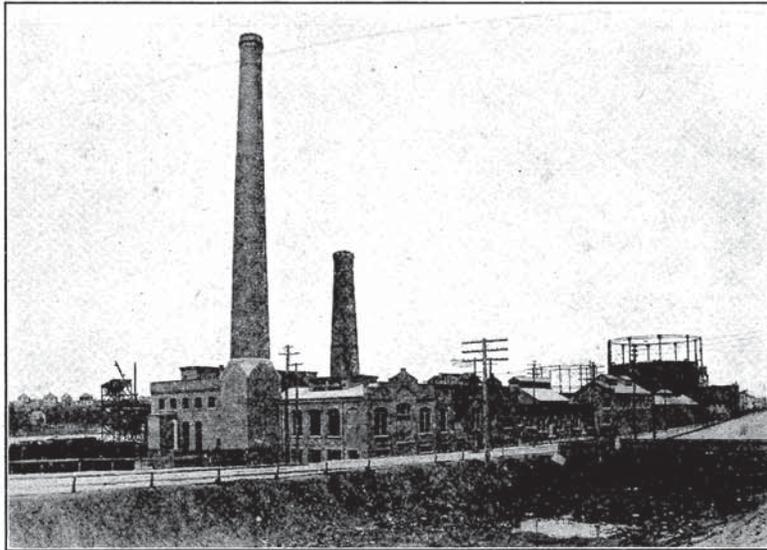
Bank Hours, 8.30 A. M. to 2 P. M.

Telephone 12

# The Beverly Gas and Electric Company

*A. W. ROGERS, Pres.*

*C. R. PRICHARD, Treas.*



**ELECTRICITY in**  
**Beverly, Wenham, Hamilton, Topsfield**

**GAS in**  
**Beverly and Danvers**

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Gas Stoves	Gas Irons	Electric Motors
Gas Water Heaters	Gas Radiators	Electric Irons
Electric Fans	Electric Toasters	

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**Office, 223 Cabot St., Beverly, Mass.**  
**Gas Works and Electric Station, River St., Beverly**

# Beverly Savings Bank

171 Cabot, Corner Thorndike St.

Beverly, Mass.

**BANK HOURS, 8.30 A. M. to 1.30 P. M.**

Open Saturday Evenings, 7.00 to 8.30, for Deposits Only

ROLAND W. BOYDEN      CHARLES H. KILHAM      ARTHUR K. STORY  
 President                      Treasurer                      Asst. Treasurer

RODNEY C. LARCOM              BERNICE L. WOODBURY  
 Teller                                      Clerk

HELEN L. GLADDING, Stenographer

### Committee of Investment

ROLAND W. BOYDEN      HEMAN P. BRETT      THOMAS D. CONNOLLY  
 ARTHUR A. FORNESS      PATRICK J. LYNCH

Deposits begin to draw interest on the fourth Wednesday of January, April, July and October, and may be withdrawn at any time except the ten days preceding the fourth Wednesday of April and October. Dividends payable on fourth Wednesday of April and October in each year and placed on interest immediately if not withdrawn.

Number of Depositors  
 12,424

Amount of Deposits  
 \$4,261,331.24

Beverly, Sept. 24, 1917

Telephone 333

# Beverly Storage Warehouse

329 Rantoul St., Beverly



**70 ROOMS**  
**for GENERAL**  
**STORAGE**

Special Room for Open  
 Storage of Trunks,  
 Pianos, Machines,  
 Desks, etc.

From One Dollar Fifty  
 per Month Upwards

Apply to **RALPH E. JOHNSON**, Manager  
 244 Cabot St., Room 19                      Beverly, Mass.

Tels. Office 442-W    Res. 1055-M

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# JOHN M. MURNEY

Appraiser, Real Estate  
and Insurance  
Broker

50 Elliott Street - - Beverly, Mass.

---

TELEPHONE

CHARLES F. LEE

BENJAMIN A. PATCH

## *CHARLES F. LEE & CO.*

Representing the Largest and Strongest American and English  
FIRE INSURANCE COMPANIES

Real Estate Brokers, Mortgages, Auctioneers  
Notary Public, Justice of the Peace

155 Cabot Street Beverly, Mass.

Tel. 859

---

## CARLTON W. WONSON

ATTORNEY AND COUNSELLOR AT LAW

244 Cabot Street Rooms 23-24 Beverly, Mass.

Telephone 1003

Residence, GLOUCESTER

Tel. 363-W

Office, GLOUCESTER

Tel. 164-J

NEEDLE KRAFT

**Bessie M. Hurlburt**

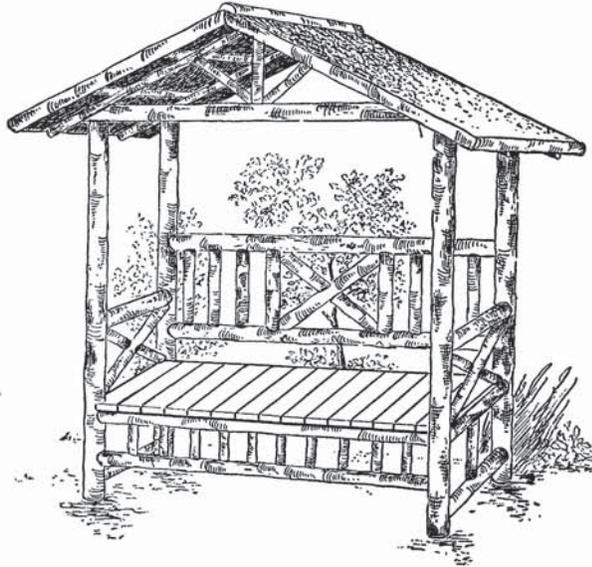
296 A Cabot Street - - Beverly, Mass.

GOOD SHEPARD AND UTOPIA YARNS. STAMPING OF ALL KINDS.  
ALSO A GOOD SUPPLY OF STAMPED LINEN GOODS AND  
EMBROIDERY SUPPLIES.

**INSTRUCTIONS IN ART NEEDLEWORK**

Telephone 989

**Old English Garden Seats and Rustic Work**



Manufactured and  
For Sale by

**NORTH  
SHORE  
FERNERIES  
COMPANY**

BEVERLY, MASS.

SEND FOR  
**Illustrated  
Catalogue**

Telephone 172-W

**T. A. Appleton** CIVIL ENGINEER  
AND SURVEYOR

Superintendence Surveys Estimates Drafting

Plans and Records of the late Charles A. Putnam and Guy W. Ricker on file

**OFFICES**

BEVERLY—311 Essex Street, Evenings and by appointment

SALEM—Room 13, Price Building, Town House Square

Tel. Connection

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# Thomas F. Delaney

## Apothecary

Cor. Cabot and Abbott Sts. Beverly, Mass.

Telephone 510

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# SAMUEL H. STONE CO., Inc.

AGENCY ESTABLISHED 1877

**25** of the Oldest and Strongest Insurance Companies in the World, Stock and Mutual. Fire, Life, Accident, Marine, Surety, Burglary, Liability, Boiler, Automobile, etc. We handle more Real Estate than any other in Beverly. Gilt Edge Investments always on hand. Notary Public and Justice of the Peace.

164 CABOT STREET - - BEVERLY, MASS.

---

# William M. Smith

The Photographer

HOME PORTRAITURE

Miniatures, Enlargements of all kinds in Crayon, Sepia and Water Colors  
Artistic Picture Framing

COMMERCIAL WORK OF ALL KINDS

156 CABOT STREET - - BEVERLY, MASS.

Telephone 771-M

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# The Gove Lumber Company

DEALERS IN

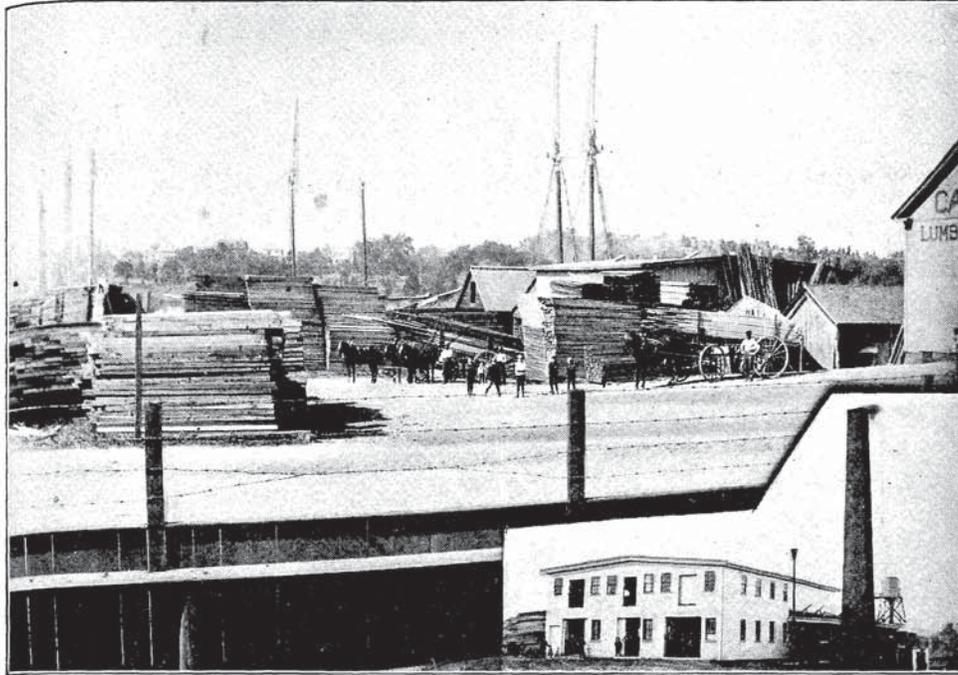
LUMBER AND BUILDING MATERIALS

Builders' Hardware, Doors, Sash and Blinds

Lime, Cement, Drain Pipe and Mason's Supplies

BRICKS, SAND AND FLUE LINING ROOFING MATERIALS  
PAINTS AND OILS

80 COLON STREET Telephone 921 BEVERLY, MASS.



**J. F. POPE & SON**

**Lumber**

**Of all Kinds**

---

**Kiln Drying and Mill Work**

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**82 RIVER STREET - BEVERLY, MASS.**

**Two 'Phones 32 and 33**

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## Hurd Laundry Company

C. A. HURD, President

Goods called for in Beverly, Salem, Peabody, Danvers, Wenham, Essex, Manchester free of charge

11 Rantoul Street - - Beverly, Mass.

Telephone Beverly 186

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## Field & Kennedy

CLOTHING, FURNISHINGS,  
HATS AND SHOES

165-167 Cabot Street - - Beverly, Mass.

Telephone 407-W

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Storing

Vulcanizing and Supplies

## HUSSEY'S GARAGE

P. E. HUSSEY, Prop.

WE SPECIALIZE IN REPAIRING  
IN ALL ITS BRANCHES

A COMPLETE STOCK OF GOODYEAR TIRES ALWAYS ON HAND  
OUR SERVICE SECOND TO NONE

146 Hale Street - - Beverly (Cove), Mass.

Telephone 821-W

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## C. A. Preston's Express and Jobbing

MAKES DAILY TRIPS TO SALEM, BEVERLY, WENHAM  
AND ASBURY GROVE

ORDER SLATES—Salem: Cor. Lafayette and Front Sts., L. D. Winer, Daland & Co., Inc., 215 Essex St., B. F. Hill's, 78 Washington St., Waters & Brown, Washington St. Beverly: Whitcomb & Carter's. North Beverly: B. W. Roberts. Wenham: W. F. Trowt's. Hamilton: Pendexter Stores.

RESIDENCE, 5 SCOTT STREET - BEVERLY, MASS.

Telephone Beverly 1156-W

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**W. B. HERRICK**  
DEALER IN  
**Hay and Grain**  
**Straw and Poultry**  
**Supplies**

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Rear 63 Federal Street - Beverly, Mass.  
Telephone 701

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**A. Dodge & Son Corp.**  
**Hay, Grain and Flour**

70 Park Street - Beverly and Essex, Mass.  
Telephone 88

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JOHN W. CREDIFORD, 4 Burton Ave.  
Telephone Beverly 768-X

ROY McLARREN, 3 Arlington Ave.  
Telephone North Beverly 478-M



**Crediford & McLarren**  
**GENERAL**  
**CONTRACTORS**

Carpenters and Builders  
OFFICE AND SHOP

91/2 Washington St.  
BEVERLY, MASS.

# HOWARD A. DOANE & CO.

## General Contractors

ESTIMATES FURNISHED



## Jobbing

Promptly  
Attended To

Pride's Crossing  
MASS.

Office, Pride's Crossing

Phones: Office 130-W  
Res. 130-R

P. O. Box 1095

# STEPHEN A. D. EDWARDS

## General Contractor

Mason Work, Excavating, Grading, and in fact,  
Work of All Kinds

HOUSE AND COTTAGE LOTS FOR SALE

Having recently purchased several large tracts of land at Centreville, the same has been surveyed and is now on the market. These lots are the finest to be found in the city and NOW is the time to buy. Satisfactory terms offered.

ELECTRIC CARS PASS THE PROPERTY AND ONLY FIFTEEN  
MINUTES' RIDE FROM CENTRE OF THE CITY

Member of North Shore Builders Association

STEPHEN A. D. EDWARDS

526 Essex St. Tel. 1189-W Beverly, Mass.

# JOHN C. FOWLER

## Jobbing Mason

Practical Working

**Bricklayer and Plasterer  
Contractor and Jobber**



Steam Boiler Setting and Chimney repairing, Wall and Ceiling Worker, **Fireplace Builder and Tile Layer**, Inside and Outside Stucco Worker, Concrete Worker, Block and Monolithic Construction, Granolithic Pavements and Brick Sidewalk Layer.

**Tapestry and Fine Face Brickwork a Specialty.**

Mosaic Flooring and Ceramic Tiling.

**Shop and Yard, 35 Pond St.**

Residence and Office  
295 Rantoul St., Cor. Pond,  
Beverly, Mass.

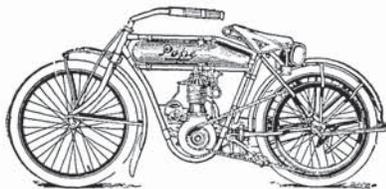
Office Hours: 5.30 to 6.00 a. m.,  
7.00 to 7.30 p. m. Tel. 215-M

## New England Coal & Coke Company

# Anthracite COAL Bituminous

Telephone 280

Beverly, Mass.



## F. S. Jones

AGENT FOR

## Pope Motor Cycles

**BICYCLES :-: SUNDRIES**

PROMPT ATTENTION PAID TO REPAIRING

Telephone 8681-W

465-467 Rantoul Street

Beverly, Mass.

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## H. A. Eldridge & Co.

Painters, Paper Hangers and Decorators

PAINTERS' SUPPLIES WHOLESALE AND RETAIL

Store

Telephone 1077-W

Residence

324 Rantoul Street

7 Woodland Avenue

BEVERLY

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## HERBERT BYE

PAINTING IN ALL ITS BRANCHES

PAPER HANGING, GLAZING, DECORATING, ETC.

Estimates Furnished

7 Prospect Street

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Beverly, Mass.

Telephone 614-R

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## Frank H. Crosby

DEALER IN

Leads, Oils, Varnishes, Putty

PAPER HANGINGS AND MOULDINGS

HOUSE PAINTING AND DECORATING

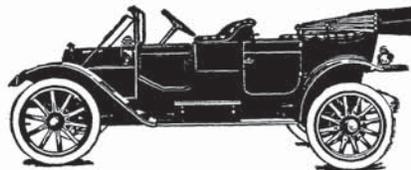
17 ODELL AVENUE

Telephone 747-M

BEVERLY, MASS.

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## A. B. Johnson & Son



—+—  
Automobile and Wagon

PAINTING  
—+—

Colon Street

-

Montserrat, Beverly, Mass.

# R. C. BRUHM

Manufacturer and Dealer in Commercial Bodies of every description for Automobile Chassis and Delivery Wagons, etc.

**Also Fine Automobile Painting**

14½ ROUNDY STREET - - BEVERLY, MASS.  
Telephone 179-W

# J. V. PORTER CO.

PAINTERS AND DECORATORS

**Painters' Supplies**

ARTISTIC SIGN PAINTERS EXPERT PAPER HANGERS

Estimates given for the Highest Class of Work

20 Railroad Avenue : Beverly, Mass.  
Telephone 117-W

# J. L. GRADY

GENERAL CONTRACTOR

Stone Work, Road Building, Granolithic Work,  
Sewer Construction

Estimates Furnished Telephone 393

18 Summer Street - - Beverly, Mass.

# The Flower Shop

A. K. CHOATE, Proprietor

We make a Specialty of

**FLOWER  
DECORATIONS**

of every description

6 WALLIS STREET, NEAR CABOT  
Telephone 718



FUNERALS, WEDDINGS,  
PUBLIC AND PRIVATE  
ENTERTAINMENTS.

Potted Plants and Cut Flow-  
ers in great variety, always  
on hand.

- BEVERLY, MASS.

**FISK, HOOD AND FIRESTONE TIRES**  
CARS TO RENT BY THE HOUR, DAY, WEEK OR MONTH

# **Knowlton's Garage**

MOSES KNOWLTON, Proprietor

**AUTOMOBILE REPAIRING**  
**STORAGE AND SUPPLIES**

**Studebaker Cars and Kelly-Springfield Trucks**

Telephone 723-W

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**8 Railroad Avenue - - Beverly, Mass.**

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# **The Beverly Evening Times**

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**THE HOME PAPER OF**  
**BEVERLY and VICINITY**

---

In this local field the Beverly Evening Times sets a pace that no other publication can approach. It gives the local news of the day first and general news as space allows.

Apply the acid test of the worth of a local daily paper to the Beverly Evening Times and the paper meets the test.

Advertisers already know there is no other way of reaching the purchasing public of Beverly and vicinity. New comers in the advertising field are invited to investigate for themselves.

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**ADVERTISING RATES THE LOWEST IN ANY ESSEX COUNTY DAILY**

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# THE STAR LAUNDRY

## "WET WASH"

We Specialize on the Cleaning of Rugs—Both  
Oriental and Domestic

91 Rantoul Street      'Phone 460      Beverly

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## Marston, Sturtevant Co.

Grocers, Bakers, Marketmen and Fish Dealers

YACHT AND LODGE  
ORDERS A SPECIALTY

278-278-B Cabot Street      -      Beverly, Mass.

Telephones 260, 261, 262

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# Citizen Printing Company

CHAS. A. KING, Proprietor

PUBLISHERS OF

SATURDAY MORNING CITIZEN  
AND  
AMERICAN BENEFIT JOURNAL

GENERAL PRINTERS

Makers of King Koin Karriers

Rubber Stamps and Supplies

Odd Fellows Block, Opp. City Hall, Beverly, Mass.

BOSTON OFFICE, 161 DEVONSHIRE STREET

# Michael Grady

## General Contractor For Stone Work

Sea Walls, Drains, Foundations, Masonry of all  
kinds, Grading and Excavating, Cellar Draining

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Residence and Office, 14 Summer Street

Telephone 1184-W

BEVERLY, MASS.

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# GEORGE H. HURD

## Mason Contractor

ALL KINDS OF

Brick Work, Plastering and Cement Work

JOBGING PROMPTLY ATTENDED TO

Estimates Cheerfully Furnished

---

12 Giddings Avenue - - Beverly, Mass.

Telephone 1116-W

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# Danvers National Bank

No. 17 Maple St., Danvers, Mass.

---

Capital	\$100,000
Surplus and Profits	\$40,000
Deposits	\$470,000

---

President	Vice President
G. O. STIMPSON	W. A. TAPLEY
Cashier, R. S. HIGGINS	

DIRECTORS:		
R. K. Sears	William M. Currier	W. C. Nickerson
G. O. Stimpson	Henry W. Cook	W. A. Tapley

---

Bank Hours 8 to 2

Saturdays, 8 to 12

Discount Day, Monday

STATE DEPOSITORY

Safe Deposit Boxes, \$2.50, \$5, \$10

Travellers' Checks

Telegraphic Transfer of Money to all parts of the world.

Real Estate Bought and Sold      Rents Collected      Tenements Let

**JOHN T. CARROLL**  
**REAL ESTATE AND INSURANCE**  
**Auctioneer**

ARTHUR E. CARROLL, NOTARY PUBLIC

16 MAPLE STREET      DANVERS, MASS.  
 Estates Cared For      Telephone 368-W      Mortgages Placed

**ANDREW NICHOLS**  
**Conveyancer and Genealogist**

Orders for the Examination of Titles, Genealogical or other work sent by  
 Mail will receive Prompt Attention.

Mondays at Registry of Deeds, Salem

RESIDENCE and POST OFFICE ADDRESS:

**HATHORNE, MASS.**

Telephone 385-M

Harold E. Smith

Newton A. Garland

**H. E. SMITH & CO.**

<p><b>REAL ESTATE</b></p> <p>In all parts            Of U. S. &amp;            Canada</p> <p>LISTED</p> <p><b>STOCKS AND BONDS</b></p>	<p><b>General Contractors</b></p> <p>HOMES BUILT            for prospective buyers            Let Us Figure Your Work</p> <p><b>MASON WORK</b></p>
--	--

19 ELM STREET, DANVERS, MASS.

Tel. 26-W

# DANVERS SAVINGS BANK

Danvers National Bank Building  
13 MAPLE STREET, - - - - - DANVERS, MASS.

(Incorporated 1850)

DEPOSITS and PROFITS, - - \$3,458,064.53

## OFFICERS

President, JOSHUA ARMITAGE

Vice-Presidents

CHARLES N. PERLEY

ISAAC M. WOODBURY

WILLIS E. SMART

ISAAC D. POPE

Treasurer, CHARLES H. PRESTON

Board of Investment

JOSHUA ARMITAGE

ISAAC D. POPE

CHARLES N. PERLEY

HERBERT S. TAPLEY

LELAND J. ROSS

Auditor, HENRY P. ARVEDSON

Trustees

George C. Abbott  
Joshua Armitage  
Arthur W. Beckford  
David S. Brown  
Granville W. Clapp  
Lester S. Couch

Alfred P. Hutchinson  
Julius Peale  
Charles N. Perley  
Isaac D. Pope  
Charles H. Preston  
Austin H. Putnam

Leland J. Ross  
George B. Sears  
Willis E. Smart  
Edward F. Strong  
Herbert S. Tapley  
H. Heibert Wilkins  
Isaac M. Woodbury

Clerk of Corporation, ARTHUR W. BECKFORD

Open every business day (except Saturday) from 8 a. m. to 2 p. m. Saturday, 8 a. m. to 12 m.

Deposits begin to draw interest on the first day of January, April, July and October, and may be withdrawn any time without notice.

Dividends are Payable on and after April 1st and October 1st. Dividends if undrawn are added to the principal.

# DANVERS HARDWARE CO.

Hardware, Cutlery, Paints, Oils, Varnishes  
and Brushes

## Sporting Goods

GUNS and AMMUNITION

Complete Stock of Roofing Paper, Neponset  
Shingles and Wallboard.

GREGORY'S SEEDS AND FERTILIZERS

POULTRY SUPPLIES

Kitchen Ware

Aluminum Ware

Enamel Ware

63 MAPLE STREET ST.

Tel. 127-W

DANVERS, MASS.

1630

DANVERS ADVERTISING DEPARTMENT

McCormick Harvesting Machinery, DeLaval Separators, Bradley Fertilizers

Green Mountain Silos

## ERNEST S. RICHARDSON

10 SCHOOL ST., DANVERS, MASS.

## FARM MACHINERY

Automobiles, Agent Mitchell Pleasure Cars, Vim Trucks, Gasoline Engines

Dairy Goods, Steam and Water Supplies

Specialty Made of Installing Steam and Hot Water Heating

General Machine Shop

Duplicate Parts for All Machines

Telephone 74-M

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## THE SYLVESTER CO.

DANVERS IRON WORKS

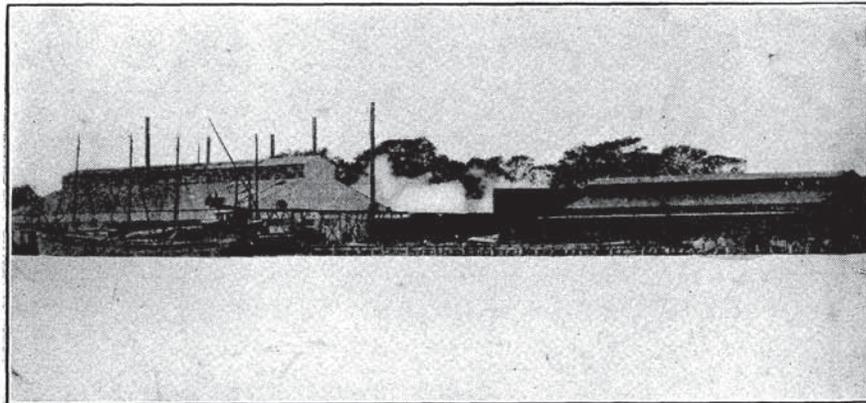
Post Office Address:

Danvers, - - - Mass.

Freight Address:

Danversport, Mass.

Tel. Danvers 262

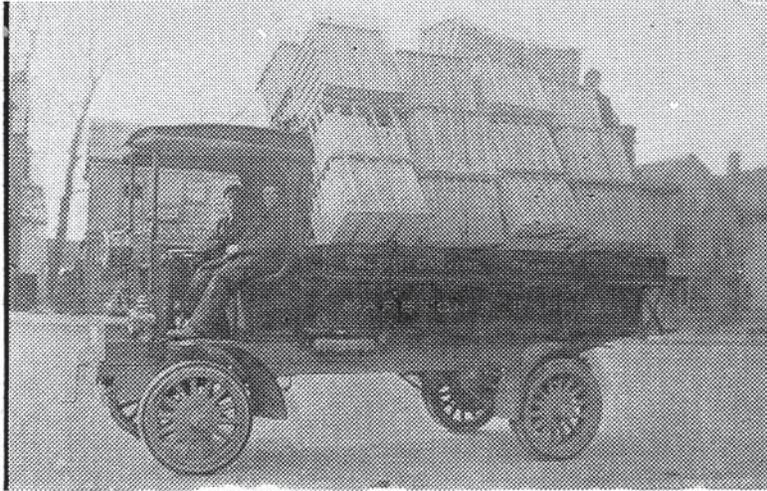


Manufacturers of

Bar Iron, Railroad and Ship Spikes, Bolts, Forgings, Etc.

ALSO DEALERS IN HIGH GRADE COAL

# Marston's Express



Marston's Haverhill, Danvers, Salem, Peabody and Lynn Express

:: :: LONG DISTANCE FURNITURE MOVING :: ::

TELEPHONE, 137-W DANVERS

OFFICE: 50 MAPLE STREET, DANVERS

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## PRINTING

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Experience and service are the dominant elements which constitute the claim of

### The Danvers Mirror Press

that it deserves the splendid endorsement given it by its numerous customers. We should like to serve others with the same ability and success. We can increase the income of any business or other enterprise that is susceptible to aid by any kind of printing, engraving, or newspaper advertising.

Twenty-five years in the business and striving all the time to help our own interests by helping those of others.

**COLLECTION.** - Overdue accounts collected, or no charge. We get the money for you. Federal Mercantile Agency.

**Big Red 29 Maple St., Danvers**

Phone 178

JOSEPH M. WHITTIER  
**Contractor & Builder**

**LUMBER** { Wholesale  
 Retail

OFFICE AND MILL - - - - 12 CHEEVER STREET

DANVERSPORT, MASS.

Telephone



Archibald N. Parsons

CONTRACTOR  
 and  
 CARPENTER

Jobbing of All Kinds  
 Promptly Attended To

49 Locust Street

Danvers - - - - Mass.

ALVIN A. WILKINS  
**Carpenter & Builder**

Portable Saw Mill

Licensed Swine Butcher

4 GREEN ST., - DANVERS

Telephone 354-R

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# G. W. GATES



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**Carpenter  
and  
Contractor**  
***JOBING***  
A SPECIALTY

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RESIDENCE: 109 HOBART STREET - - DANVERS, MASS.

Telephone 82-W

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## GEORGE M. PEABODY

**Contractor and Builder**

JOBING of All Kinds Promptly  
Attended To

Shop and Residence

26 Ash Street Danvers, Mass.

Telephone 298-M



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## W. W. ELDRIDGE

**General  
CONTRACTOR**

113 PINE STREET,

DANVERS, MASS.

TELEPHONE 141-R

# SUMNER FOSTER

## Contractor and Builder

Job Work Promptly Attended To.        ::        Satisfaction Guaranteed.

No Job Too Small.                        No Contract Too Large.

RESIDENCE and SHOP        -        -        7 SPRUCE ST., DANVERS, MASS.

TELEPHONE 191-1

PAUL AIKEN, C. FRED AIKEN, Mgrs.

Telephone 228-W

## Chas. F. Aiken Estate

MASONS AND CONTRACTORS

LIME, LATHS, SAND, CEMENT AND PLASTER FOR SALE

Mason Work in all its branches promptly attended to

RESIDENCE, 5 CHARLES STREET

DANVERS, MASS.

## JOSEPH A. PHILBROOK

### Mason and Contractor

Cement and Granolithic Work, Cesspool and Vault

Work of All Kinds

115 PINE STREET

:: Telephone

:: DANVERS, MASS.



## WM. G. MERRILL

### Electrical Contractor

Special Attention Given To

House Wiring, Bells, Speaking Tubes, Telephones, Motors  
and Private Plants

AGENT FOR EVERY ELECTRICAL DEVICE

21 HIGH STREET

Telephone 115-W

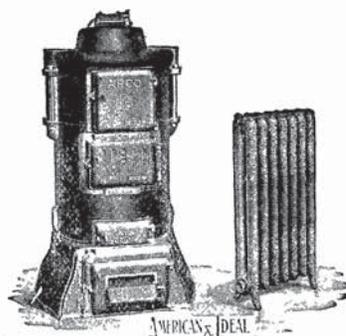
DANVERS, MASS.

**PERCY L. BURNES**

**PLUMBING, HEATING AND SHEET  
METAL WORK**

AGENT FOR  
**AMERICAN, IDEAL RADIATORS  
AND BOILERS**

Telephone 338-M and 338-J



**16 ELM STREET - DANVERS, MASS.**

Ralph F. Putnam

James H. Ruxton

**PUTNAM & RUXTON**

Successors to J. E. ROPES

**Plumbers, Tinsmiths and  
Sheet Metal Workers**

Jobbing and Repairing in All Branches and Work for the Trade a Specialty  
Office Telephone, 75-M House Telephone, 344-M

**24 1-2 MAPLE STREET - - - - - DANVERS, MASS.**

**W. C. LYONS****Hack, Boarding and Livery Stables**

Carriages and Autos Furnished for Funerals, Weddings, Receptions and  
Private Parties. - Ambulance Calls Answered Day and Night

Jobbing and Teaming of All Kinds

**83 MAPLE STREET Telephone 167-W DANVERS, MASS.**

**C. L. ELLIOTT, JR.**

DEALER IN

**Coal, Otto Coke and Charcoal**

OFFICE TEL. 498-W HOUSE TEL. 498-R

**89 HOLTEN STREET . . . . . TAPLEYVILLE, MASS.**

# Foss Lunch Room

E. G. FOSS, Prop.

DANVERS SQUARE

Ice Cream, Sodas and Confectionery  
FULL LINE OF CIGARS and TOBACCO

All Our Pastry Is Home Made

TO LIVE WELL, EAT at FOSS'S, at the CORNER of the SQUARE  
Tel. 8515 Connected with the Car Station

Everybody Knows

# The Moore Drug Store

IS THE PLACE FOR

LOWEST PRICES and HIGHEST QUALITY

REXALL AGENTS

NATIONAL CIGAR STAND

Two Telephones. If one is busy, call the other.

10 MAPLE STREET

DANVERS



## W. J. CARNEY and SON

DEALERS IN

PURE DAIRY MILK AND CREAM  
OUR BABY MILK A SPECIALTY

Delivered in Peabody and Danvers Daily

Telephone 380

160 SYLVAN STREET - DANVERS, MASS.

## MRS. M. J. DAWSON

FULL LINE OF

## Groceries, Confectionery, Cigars & Tobacco

BAY STATE ICE CREAM also furnished by brick or bulk

90 WATER STREET - - - - DANVERSPORT, MASS.

Stop for Good Gulf Gasoline and Oils

Telephone 8523-1

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# GEO. O. PUTNAM

Also  
SAWMILL



DEALER IN  
ICE and  
WOOD

Telephone 391-M, Danvers, Mass.

COR. HOLTEN and POND STREETS      RESIDENCE 33 HOLTEN STREET

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## J. N. ZWICKER

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Directors:

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WILLIAM E. BROWN      JOHN L. GILBERT      JOHN G. BROUGHTON

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Treasurer, William F. Nutting

Committee of Investment:

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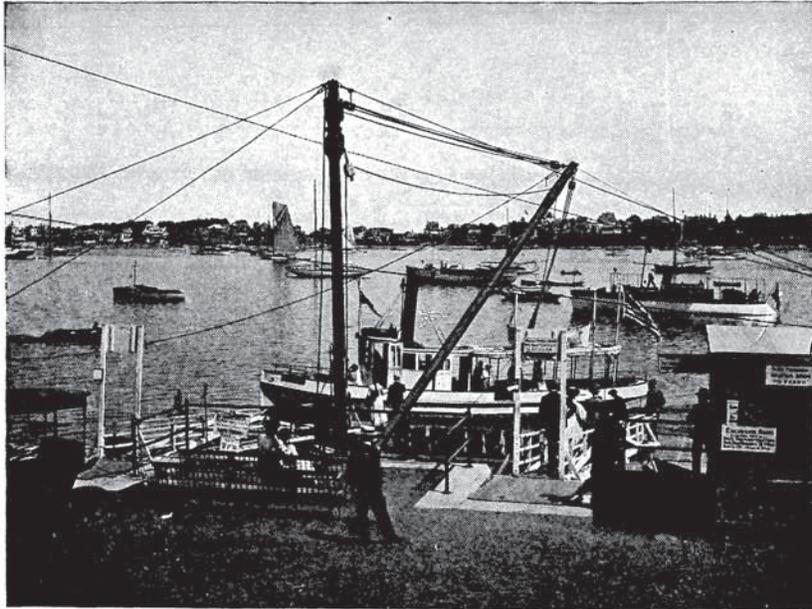
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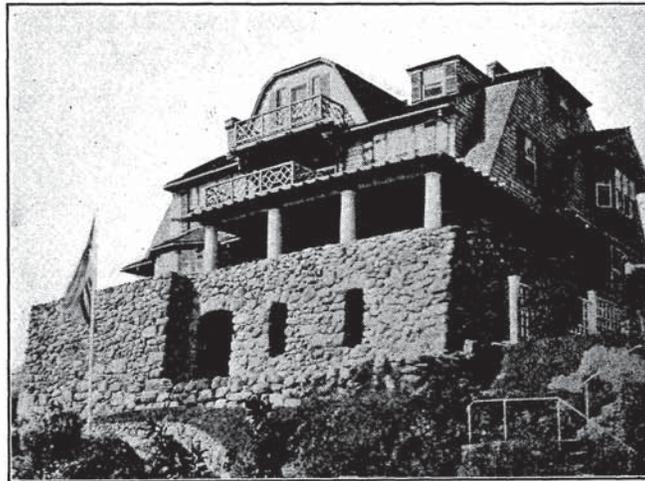
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Peabody, Mass.

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<b>AMOUNT OF DEPOSITS</b> SEPT. 21, 1917	<b>\$5,080,020.42</b>
<b>NUMBER OF DEPOSITORS</b> SEPT. 21, 1917	<b>10,227</b>

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**Bank Hours, 8.30 to 1.15 daily on Business days, and Saturday Evening  
from 7 to 9 for Deposits only**

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### *Vice-Presidents*

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William F. Sawyer	John A. Lord
Horace K. Foster	

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George E. Spaulding	John A. Lord	William H. Hill	Alonzo Raddin
Arthur F. Poole	Horace K. Foster	George S. Curtis	Edward P. Barrett
William F. Sawyer	Benjamin G. Hall	George R. Underwood	S. Howard Donnell
Stephen S. Littlefield		Charles S. Batchelder	

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Geo. E. Spaulding	Levi Preston	William F. Sawyer	Joseph J. Thorndike

### **Auditing Committee**

William F. Sawyer	George R. Underwood	S. Howard Donnell
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### **Treasurer**

Albert H. Merrill

### **Clerk**

Abbott B. Galloupe

**Deposits go on interest the third Wednesday of Feb., May, Aug. and Nov.**

Charles F. Griffin

Charles P. Perkins

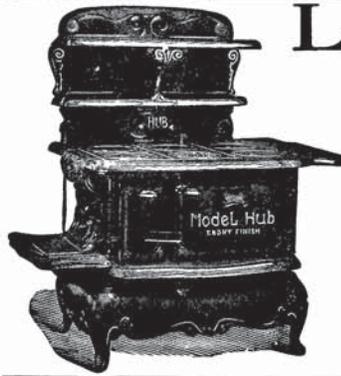
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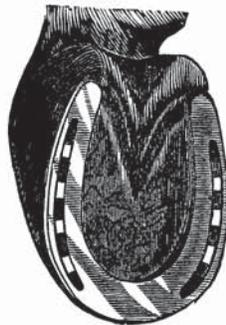
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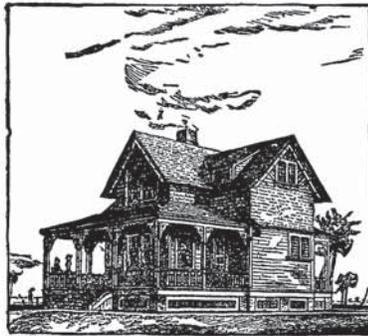
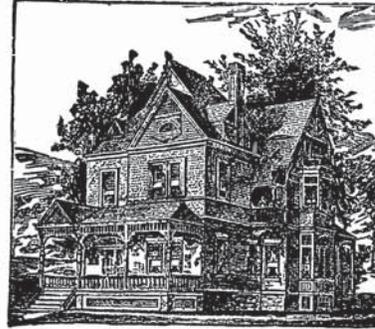
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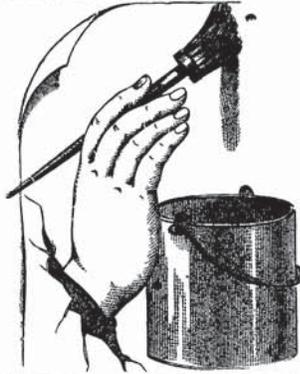
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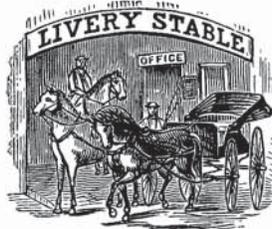
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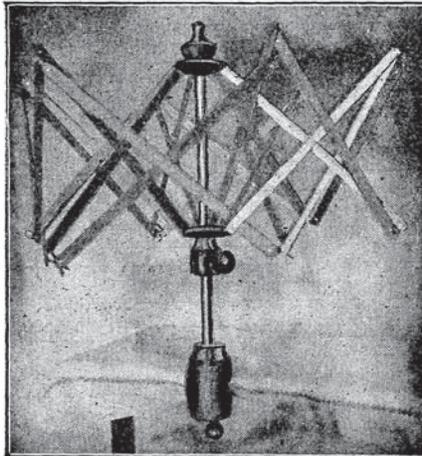
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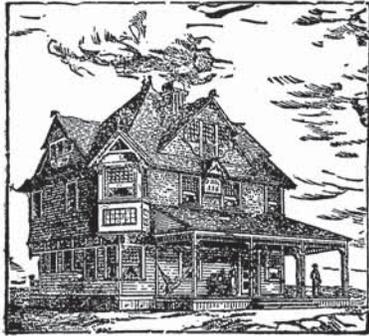
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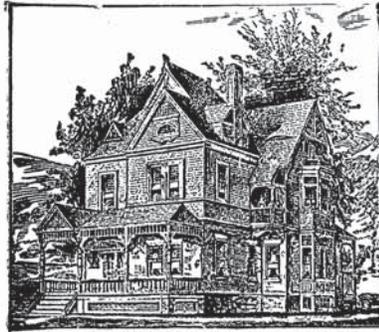


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**ALFRED BERUBE**

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Paints, Oils, Varnishes, Putty, Glass, Brushes,  
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ESTIMATES FURNISHED ON ALL KINDS OF WORK

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**Electrical Contractor**

Electric Wiring, Electric Bells, Speaking Tubes,  
Gas and Electric Fixtures



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WHY NOT GET THE HABIT OF ORDERING YOUR  
MEATS, VEGETABLES and CANNED GOODS

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## ANDERSON & CO.

289 ESSEX STREET

Next to Empire Theatre

SALEM, MASS.

Telephone 1107



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### Roy D. Hurlburt



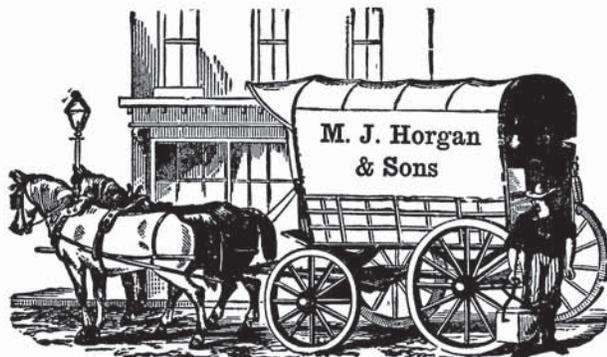
Meats, Groceries and Provisions

Sole Agent for "Moody Square Brand"

Genuine Java and Mocha Coffee

Fine Teas, Coffees and Spices. Butter, Cheese and Eggs.

151-153 North St., Salem, Mass.



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Wholesale  
and  
Retail

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GAS, STEAM AND WATER PIPE FITTER

Will estimate contracts and give satisfaction on all of his work. We make a specialty of High Grade Plumbing. We will install any System of Steam or Hot Water Heating. We have the ability, disposition and knowledge to do our work satisfactorily. We use power and machines when others work by hand. Telephone Connection.

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REPAIRING  
OF

Stoves, Ranges and Furnaces  
**A SPECIALTY**

Full Line of Supplies  
ALL WORK GUARANTEED

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Calls attended to Day or Night

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SALEM, MASS.

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Founded 1901

Incorporated 1903

## LE COURRIER DE SALEM

Weekly Paper

Printed in the French Language

Reaches 80 per cent of the FRENCH speaking people of

Essex County covering a population of over Thirty-five

Thousand Inhabitants

One of the Best Advertising Mediums of the State

PUBLISHED EVERY THURSDAY

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TEL. 965

SALEM, MASS.

1666

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### Painters, Decorators and Paper Hangers

Particular Attention Given to Jobbing

Shop 73½ North Street

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Estimates Cheerfully Given

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## THE SALEM EVENING NEWS

The NEWS has a daily circulation of over

**20,000**

COPIES and it covers every part of the territory from which Salem merchants get their trade.

The NEWS is a modern daily newspaper in every department. It has a complete telegraphic service, with operators in the editorial room, and this gives the news of the whole world promptly.

Local and suburban news is also covered fully.

Readers of the NEWS do not need any other paper to keep them posted on the doings of every section of this country and foreign climes.

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OFFICE IN THE

**PEABODY BUILDING**

NEXT TO POST OFFICE

SALEM

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Jobbing of all kinds

Plans Furnished and Estimates

Cheerfully Given.

**Personal Attention Given**

**To All Work**

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Shop 64 North St. Residence

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**SAMUEL A. LEWIS, Jr., Proprietor**

# Phoenix Oyster House

DINING AND LUNCH ROOM

Oysters in Every Style

Meals at all Hours

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SALEM, MASS.

I C E C R E A M	<p>Salem Candy Kitchen Co.</p> <hr/> <p><b>Home Made Candy</b> a Specialty</p> <p>FRESH CANDIES ARE MADE EVERY DAY</p> <p>M. SALOVICOS, Prop.</p> <p>136 ESSEX STREET      SALEM</p>	F A M I L Y  Trade
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DIAMONDS, WATCHES, CLOCKS  
JEWELRY, CUT GLASS and FINE CHINA

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Y. M. C. A. Bldg.

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# Architects and Engineers

Before deciding on your Architect, see us. The very best of Architectural service rendered to our clients. Big jobs and small jobs receive the Hunt standard of up-to-date service.

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Telephone, Salem 498



View of Fireplace and Vault we built in office of Naumkeag Steam Cotton Co., and which withstood the intense heat of Big Fire of 1914. Preserving all Books and Papers intact.

SHOP 5 Webster St.,  
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### General Building Contractor

Carpentering, Painting  
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Promptly Attended To

Residence 6 Lemon St.  
SALEM, MASS.

# M. A. S. FOOTE

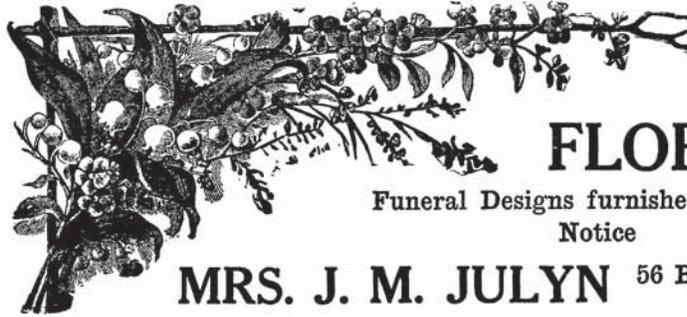
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All Work Promptly Attended To  
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297 BRIDGE ST., SALEM, MASS.

Res., 31 Fairmount St.





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SUCCESSOR TO  
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Painter, Decorator and Paper Hanger  
Refinishing Floors and Ceilings

SHOP rear 272 Essex St. SALEM, MASS. HOUSE 12 Carpenter St.

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up in the schools? that **DIRECTORY STUDY** is being taken

It gives the student a good idea of local industries, civic life, etc.

It gives his self confidence in making his way about the city.

It makes him loyal to his own town, and it certainly makes him  
a better office employee.

## MADE IN SALEM

*Reproduction  
of  
Willard Clock  
about  
Year 1800*



### Highest Grade Waltham Movement

**Style A. Gold leaf trimmings**

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**Other Styles and Prices furnished on application**

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*Reinforced Concrete Design A Specialty*

Special attention Given to Designing of Apartment Houses  
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Fireproof factory Construction }  
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Before deciding on your Architect, see us. The very best of  
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Hawthorne Building, Salem

Telephone 2391-M

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You would not think of building  
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an architect.

You could not build up a **BUSI-  
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# *Automobiles and Supplies*

1672

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Telephone 204 and 8567

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**Tires, Tubes and Automobile  
Accessories**

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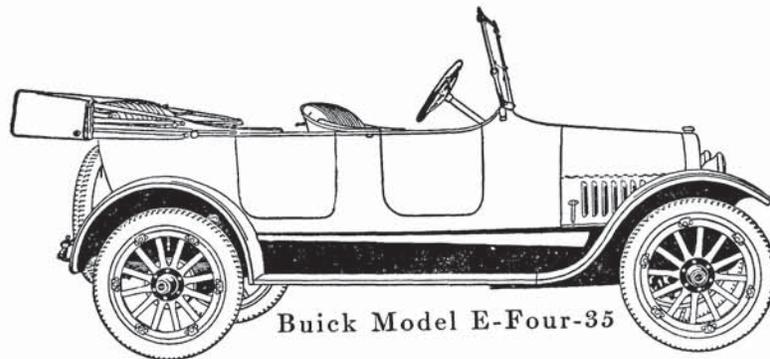
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# Witch City Auto Co.

Agents for

## BUICK MOTOR CARS



# George S. Cushman

PROPRIETOR

**71 Lafayette Street**  
**Salem, Mass.**

## *Automobiles & Supplies*

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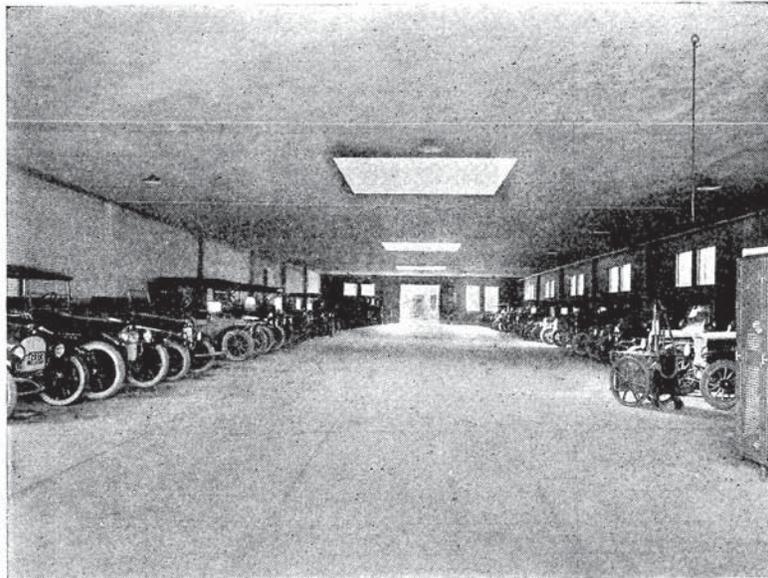
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# Hughes Garage Co.

A. A. HUGHES, Manager

## Auto Service and Storage



**COMPLETE LINE of HIGH GRADE TIRES**

**Oils, Greases and General Supplies**

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**Telephone 181**

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## *Automobiles and Supplies*

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F. R. HARPER

# Harper Garage Co. Ford Authorized Sales and Service

Exclusive Agents for Salem, Peabody, Beverly, Wenham  
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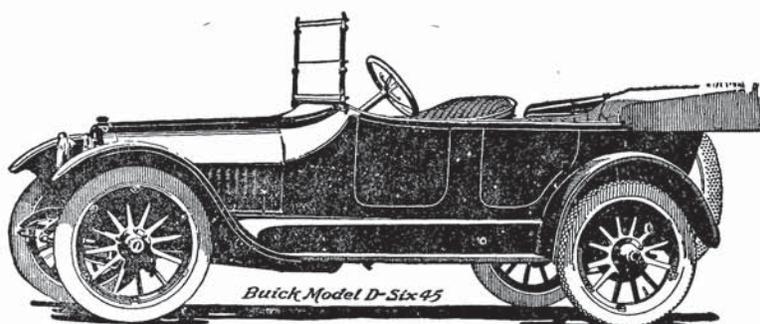
SALESROOM  
SERVICE STATION  
& SUPPLY DEPT  
131-137 Rantoul Street  
BEVERLY  
Tel. 59 or 60

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## AUTOMOBILES and MOTOR TRUCKS

FORD, BUICK, CHALMERS, MARMON  
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40 CENTRAL AVENUE

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Telephones 854-M and 2323-W

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CHAS. W. DOYLE & SON



AUTOMOBILE

Repairing, Overhauling

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AGENT FOR

### The TYRIAN TIRES

A FULL LINE OF

**Automobile and Motor Boat Supplies  
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You say that you don't advertise because you have been in business so long that everybody knows you.

Now there's a mail order concern in Chicago that has probably been in business as long as you have, and you know of whom I speak. I'll bet half your customers have catalogues of this firm in their homes right now. This firm is taking business right away from you. Why? Because they see the value of advertising. Can't you?

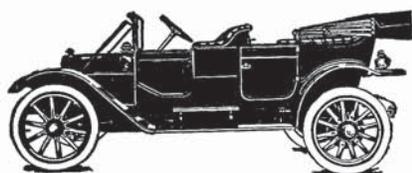
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ADVERTISING DEPARTMENT

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**WILLIAM A. IRVING**

**GEORGE D. GRANT**



### **GARAGE**

**Automobile Repair Work  
of all Kinds**

Truck Repairing Promptly Attended to  
Telephone 2277-W

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**REAR 63 FLINT STREET**

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**Do not burden your mind**

by trying to remember everything, but rather condense  
the knowledge you have.

**Remember only**

that the Directory is your ready reference, giving the  
index to your city, its inhabitants and its business. It  
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tive idea of their line.

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## **ARTHUR T. FERGUSON**



**AUTOMOBILE REPAIRING AND SUPPLIES**

**74 NORTH STREET**

**SALEM, MASS.**

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## **E. C. SAWYER**

**ESTABLISHED 1877**

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**NEW COVERINGS, TOPS and SLIP LININGS for AUTOMO-  
BILES. SPECIAL ATTENTION GIVEN TO ALTERATIONS**

**Painting and Varnishing**

**Telephone: Factory 158-M Residence 449-W**

**218-226 RANTOUL STREET, Cor. BOW ST.**

**BEVERLY**

## *Automobiles and Supplies*

1678

ADVERTISING DEPARTMENT

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**BANK & BRADSTREET**

Agent for the Cole and Elgin Automobiles

Repairing, Overhauling, Supplies and Storage Facilities.

**TELEPHONE**

**LOWELL STREET, OPPOSITE CITY HALL**

Peabody, Mass.

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George F. Duggan, Auto Repr.      Patrick Creedon, Prop.      Peter Creedon, Mgr.

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NEAR NEW HIGH SCHOOL BUILDING

**CARS FOR HIRE BY DAY OR HOUR**

APPLY FOR RATES

**STORAGE AND REPAIRS**

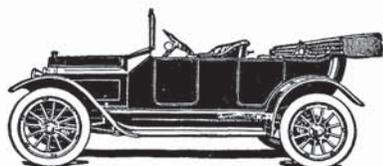
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## **Your Business**

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### ROGER CONANT Co-operative Bank

125 Washington Street

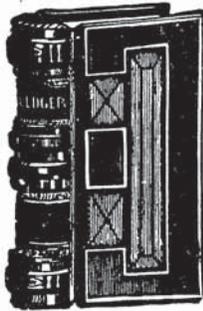
SALEM, MASS.

Vincent S. Peterson, President

J. B. Merrill, Treasurer

R. B. Buckham, Attorney

ESTABLISHED 1830



### E. L. PERLEY BOOK BINDER

BINDING for PUBLIC and PRIVATE  
LIBRARIES. BLANK BOOKS

City Hall Ave.,

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Salem, Mass.

The first directory was BOUND and PRINTED  
in Salem in 1637 by Henry Whipple who con-  
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It contained 3288 names.

The 1916 NAUMKEAG DIRECTORY contained  
nearly 60,000 names.

## ***Birds - Blacksmiths***

1678B

ADVERTISING DEPARTMENT



### **CHAS. LUDLAM**

Importer and Dealer In

**Fine Singing Canaries  
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**GOLD FISH and AQUARIA**

Angora Cats and all kinds of Pet Stock

Birds Taken to Board

**69 Bromfield Street and 20 Bosworth Street**

Near Tremont Street

**BOSTON, MASSACHUSETTS**

Telephone Main 4299-W

### **Edward C. Lee**

### **MACHINIST - BLACKSMITH**

Telephone 555

**40 North Street**

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**Salem, Mass.**

Take home your last year's Directory.

Your family can use it, and oftimes  
you will refer to it.

## *Boards of Trade*

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ADVERTISING DEPARTMENT

1679

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# **Beverly Board of Trade**

## **BEVERLY, MASS.**

Organized 1888

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The Beverly Board of Trade is anxious to give information regarding vacant factories, stores and tenements, and assist people who wish to locate in the city for business or residence.

We will be pleased to send you an illustrated pamphlet free of charge, giving some of the advantages of living in Beverly.

The board has permanent quarters at 244 Cabot Street (Mason Building), and the rooms are open every day.

For information address the Executive Secretary

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## **Ralph E. Johnson**

442 Cabot Street, Telephone Beverly 442-W or 8695

# Danvers Board of Trade

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This organization consisting of over 200 leading business men and citizens stands ready to assist any home-seeker or manufacturer who may desire to locate in the town.

## **DANVERS, MASSACHUSETTS**

IS AN HISTORIC TOWN of 11,000 population. There is a municipal water plant supplying the best water in the state; a municipal electric lighting plant which at a very low rate supplies the home and manufacturer alike. There are ample facilities as regards gas for all purposes; shipping to all principal points by rail or tide water; trolley service in every direction; and churches and schools of the highest order.

Locate your business where you can secure plenty of skilled labor and make your home in one of the finest towns in the State.

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APPLY TO

A. E. FULLER, Secretary

44 Maple Street, Danvers, Massachusetts

## *Boards of Trade*

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ADVERTISING DEPARTMENT

1681

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# MARBLEHEAD, MASSACHUSETTS

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YACHTING CENTER OF THE UNITED STATES

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**Population in Summer 12,000**  
**Permanent Population 7,600**  
**90 Per Cent. American Born**

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### MARBLEHEAD BOARD OF TRADE

Richard M. Cook, Pres.

Wm. H. Day, Jr., Secty.

Greeley S. Curtis, Vice -Pres.

Girdler Stacey, Treas.

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Marblehead has the best harbor on the North Shore, and many miles of attractive sea coast. Just across the water and joined to the town by a beautiful causeway is Marblehead Neck, a noted summer resort also reached by ferry boat. There are no tidal flats and no malaria. Climate is healthful and bracing; temperature in the summer always cool and comfortable. Good people coming here receive a warm welcome. Principal business shoe manufacturing. Several large factories, also boat yards and an aeroplane plant.

Marblehead is eighteen miles from Boston, four miles from Salem, and five from Lynn, with frequent train service, also trolley lines to all nearby cities. Terminus of Marblehead and Swampscott Branches B. & M. R. R.

Marblehead has excellent hotels and garages; good schools; a weekly newspaper; free library; many churches; ocean parks; historical collections; fine roads; water and gas service; municipal light and power plant.

# PEABODY CHAMBER OF COMMERCE

---

Peabody, Massachusetts  
Organized February 5, 1892

---

The Peabody Chamber of Commerce comprising leading business men and citizens of the world's largest sheepskin center, is ready at all times to supply information of vacant factories, stores and tenements and is eager to assist all prospective tenants or purchasers.

With the city's fine water supply particularly adapted for the manufacture of leather, together with a municipal lighting and power plant and the Salem Gas Light Co. mains, Peabody offers splendid inducements to manufacturers desiring helpful location.

Locate your business in Peabody where you can draw on plenty of skilled labor. Make your home in Peabody.

For information call or write the secretary.

**FRANK W. PENNIMAN**

27 LOWELL ST.

TELEPHONE PEABODY 370

# Box Mnfrs. - Boots - Carpenters

ADVERTISING DEPARTMENT

1683

## IRVING BOX COMPANY

Manufacturers of All Kinds of Wood and Paper Boxes

Dealers in all kinds of Prepared Kindling, Hard and Pine Wood

Pine and Hemlock Slabs, also Bag Wood a Specialty

Telephone 189

340 to 346 BRIDGE ST., SALEM, MASS.



## Walk-Over Shoes

ALWAYS SOMETHING NEW

Walk-Over Boot-Shop

TEL. 744

263 Essex Street

Salem, Mass



## JOHN A. JOHNSON

Carpenter, Contractor and Architect

Sketches and Estimates cheerfully given

Jobbing personally attended to

10 BARTON SQUARE

Telephone 1938-W

SALEM, MASS.

## ALBERT K. WOODBURY



Carpenter and Jobber

Jobbing of all kinds Personally  
attended to

Residence, 50 HOWARD STREET

Shop, 58 HOWARD STREET

**SALEM, MASS.**

Telephone

# *Carpenters*

1684

ADVERTISING DEPARTMENT

## **HENRY COOK** Carpenter and Contractor



67 NORTH STREET

SALEM, MASS.

Res. Telephone, Peabody, 186 W.

Strict attention

Office Telephone, Sa'lem, 2303 M

to Jobbing.

### **THE CARPENTER**

builds your place of business.

**YOU** build your business.

### **DIRECTORY ADVERTISING**

puts you in touch with customers who make your business a  
success.

## ***Carpenters, Carriage Makers, Caterers***

ADVERTISING DEPARTMENT

1685

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### **ARTHUR K. SHEPARD**

#### **Carpenter and General Jobber**

Jobbing of ALL KINDS Personally Attended To

SEND POSTAL OR TELEPHONE

11 ANDOVER ST.,

SALEM. MASS.

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#### **CARPENTER and CABINET MAKER**

Jobbing of all kinds personally attended to

Rear 8 North Street,

Salem, Mass.

Residence 37 Appleton Street,

Telephone Connection.

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### **E. RABY**

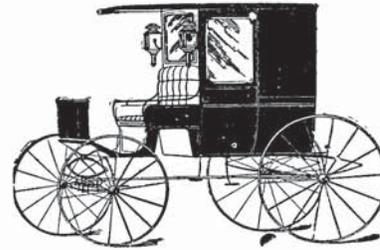
#### **CARRIAGE MAKER**

Automobile Repairing

Rubber Tires, New and Reset at Low Prices. I have put in the Latest Machines for the purpose.

Repairing Neatly and Promptly Done

23 BROWN ST., SALEM. MASS.



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### **MRS. C. H. BROOKS**

#### **CATERER**

WEDDINGS, HOME PARTIES, RECEPTIONS AND  
BANQUETS A SPECIALTY.

ICE CREAM and CAKE Furnished at Short Notice.

47 Central St.,

Telephone 154

Peabody, Mass.

## Chamber of Commerce

1686

ADVERTISING DEPARTMENT

»»»»»»»» **SALEM** ««««««««

**Chamber of Commerce**

AND

»»»»»»»» **CIVICS** ««««««««

*(Executive Offices, 126 WASHINGTON STREET)*

Is a highly organized co-operative society for the advancement of the civic, commercial and industrial interests of Salem and vicinity.

Its membership is made up of men in all walks of life, and its activities cover every phase of general community improvement.

### **SALEM, MASSACHUSETTS**

A City with an Historic Past, a Prosperous Present, a Promising Future; with a Population of 44,000; A Mile of Water Front and Excellent Harbor; Noted for Its Transportation Facilities, Its Industrial and Commercial Life and Its Manufacturing Resources; the Shrine Town of Essex County; Famed for Its Beauty and Culture; A City of Homes, Schools, Churches, Banks, Public Buildings and Modern Stores; A City of Atmosphere, Ambition and Achievement, Working for a Wider Development and Greater Growth.

## Cigars - Civil Engineers - Cleaners

ADVERTISING DEPARTMENT

1687

### WILLIAM A. SHEA

Wholesale & Retail Tobacconist = 31 Main St.

Agent for

American Tobacco Co., P. Lorillard Co., R. J. Reynolds  
Tobacco Co. and Liggett & Myers Tobacco Co.

TELEPHONES 330 and 8553

DINING ROOM - 1 PEABODY SQUARE

Telephones 657 and 8529

PEABODY, MASS.

### HARRY A. CONANT

SUCCESSOR TO

**Chas. A. Metcalf**

**CIVIL ENGINEER & SURVEYOR**

Farm and City Surveys - Drafting - Blue Printing -  
Surveys for the Land Court

Office, 39 Church St., Salem

Res. 2 1-2 Mt. Vernon St., Salem

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### SALEM WINDOW AND HOUSE CLEANING CO.



ESTABLISHED 1907

S. FRIEDMAN, Manager

201 1-2 Essex Street, Salem, Mass.

Practical House Cleaning. Windows Polished, Carpets  
Cleaned, Floors Scrubbed and Oiled. Vacuum Cleaning.

**PAINT WASHED**

Orders Promptly Attended To.

Telephone 1910



**A SPACE THIS SIZE**



**Costs Less Than One  
Cent a Day**

**AND THIS BOOK IS USED EVERY DAY.**

**YOU CANNOT AFFORD TO STAY OUT.**

# Coal

1688

ADVERTISING DEPARTMENT

## CHARLOTTE FAIRFIELD



# COAL



79a Washington Street

Salem, - Massachusetts

## FLYNN COAL CO. *M. E. Flynn, Treas.*

Coal, Wood, Lime & Cement

Drain Pipe and Masons'  
Supplies

Telephones 959 and 2458-W

47 Jefferson Ave. and 49 Bridge St.

Salem, Mass.



## GEORGE W. PICKERING

Agents For

Old Company's Lehigh &  
Philadelphia &  
Reading

ANTHRACITE COALS

Offices

124 Washington St., Salem

166 Cabot St., Beverly

Wharves

197-207 Derby St. -:- and :- 87 Union St.

## **Coal - Confectionery - Contractors**

ADVERTISING DEPARTMENT

1689

Telephone 682-W Peabody

### **M. P. STONE**

Dealer in

## **COAL**

Also Expressing and Jobbing of all kinds

Office, 3 Littles Lane,

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Manufacturers and Wholesale Distributors of

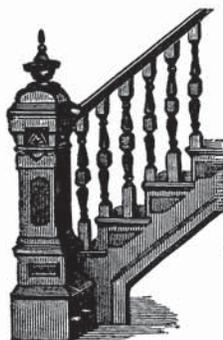
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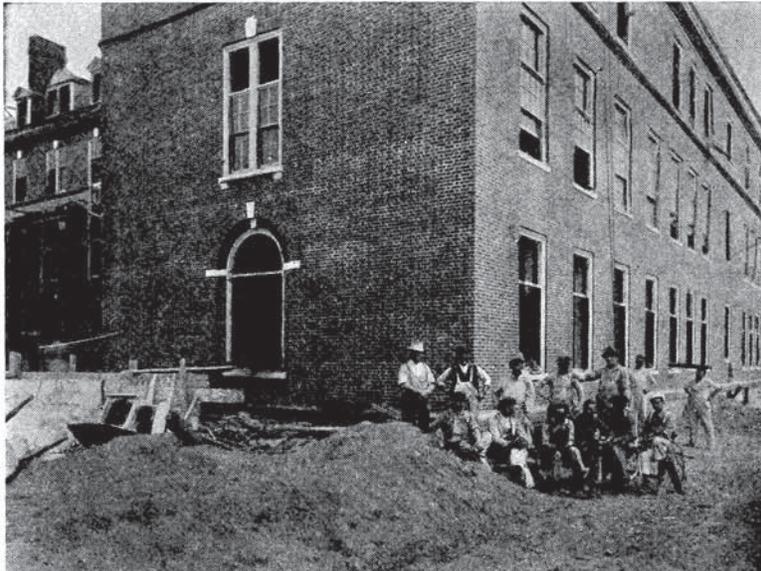
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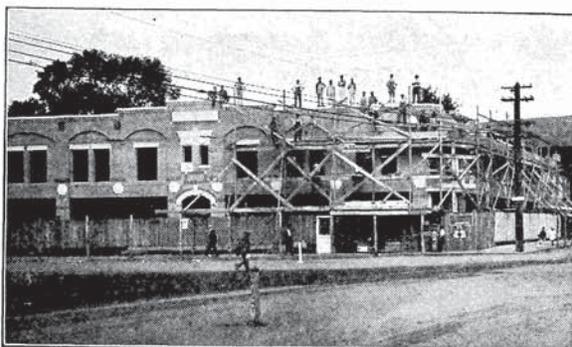
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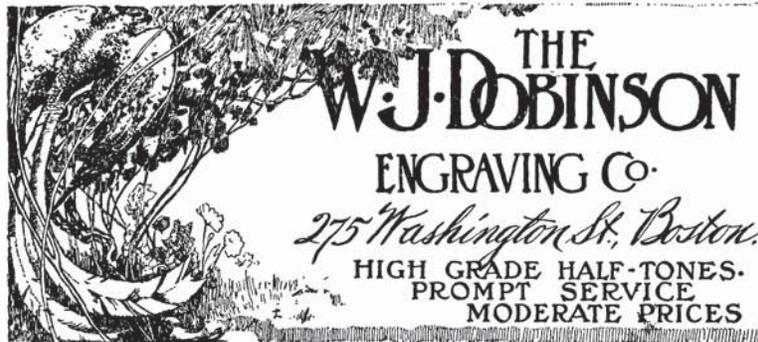
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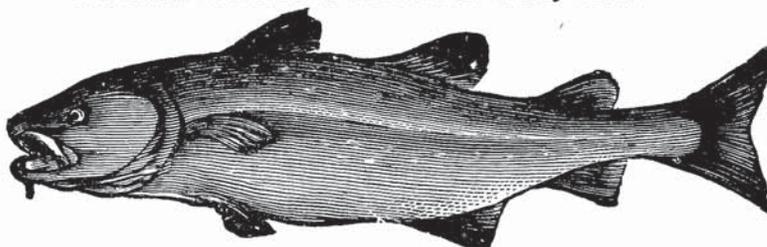
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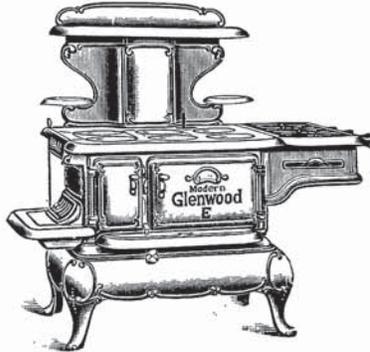
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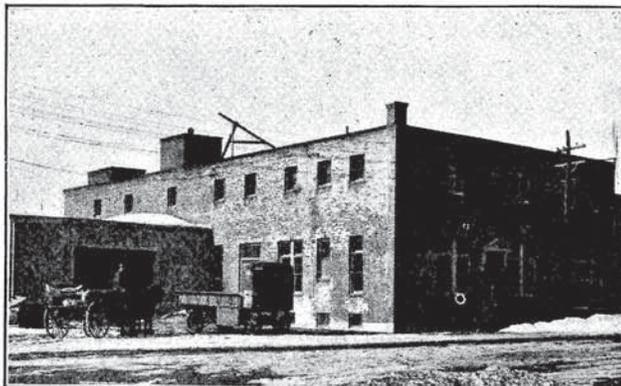
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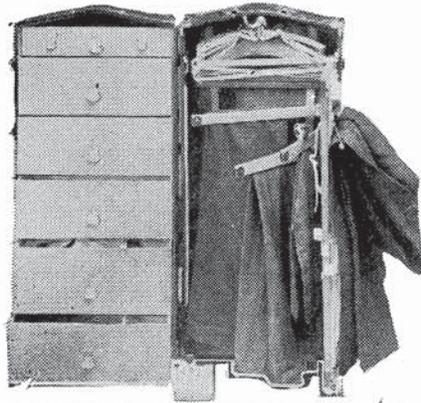
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**NEWELL & KNOWLTON, Inc.**

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**SALEM, MASS.**

## *Light & Power - Locksmiths*

1716

ADVERTISING DEPARTMENT

### **Peabody Electric Light Plant**

ELECTRICITY FOR

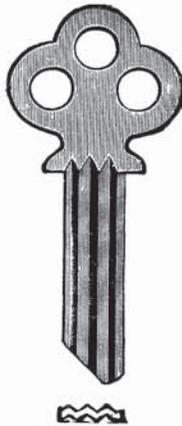
### **LIGHT POWER HEAT**

Schedule of Rates Covering Different Classes  
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OFFICE, CITY HALL 128-M      STATION 248-M



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**Locksmiths, Grinders  
Cutlers**

COME IN AND TALK IT OVER.



### **FRED E. SOUTHARD EXPERT LOCKSMITH**

Umbrellas Recovered, Cutlery Ground, Saws Filed, Door Bells and Wringers. All kinds of Repairing at short notice. Wood Turning, Machine work done. Yale and Corbin Keys a Specialty. Identification Key Ring Checks. Door Plates Made to Order.

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ADVERTISING DEPARTMENT

1717

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ALBERT H. PATTEN, Prop.

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:: :: STEAM AND HOT WATER HEATING :: ::

Mill Work Shafting, FIRE ESCAPES, Snow Fenders, Window Grating, Iron  
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LIVE MERCHANTS OF SALEM  
BANDED TOGETHER FOR THE  
PROMOTION OF THE RETAIL TRADE  
**OF SALEM**

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Headquarters in the  
**HAWTHORNE BLOCK**  
**WASHINGTON STREET**

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**“TRADE IN SALEM”**

## Milk Dealers—Millinery

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1719



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Dealer In

### Pure Fresh Dairy Milk

From Nearby Farms No Train Milk

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**ENDICOTT FARM, DANVERS**

Light and Heavy Cream Delivered Fresh Daily  
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All Utensils thoroughly Sterilized

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TEL. CONN.

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PURE DAIRY

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Delivered in Bottles in any port of Salem

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Salem, Mass.



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### PURE MILK

..DELIVERED IN SALEM DAILY..

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DROP A POSTAL AND I WILL CALL

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SALEM

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1720

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ADVERTISING DEPARTMENT

1721

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**DEPOT SQUARE** **55 BROADWAY**  
**BEVERLY MASS.**

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**DOMINION and ATLANTIC RAILWAY**  
TO  
**YARMOUTH AND PROVINCES**  
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Handiest place in the City to get your Round-Trip  
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**AUTOMOBILES**  
**BICYCLES**  
**MOTOR CYCLES**  
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**KRYPTOKS TORICS DR. CROOKES.**

The best in Lenses

**KEELOCK FITS-U SHUR-ON**

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15,000 Pairs of Glasses. That means experience  
and skill in the examination of your eyes as well as  
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**SERVICE** means assistance  
Assistance means Help  
Help means to aid  
and that is what we are here for  
To aid you, through our information bureau  
to find out what you want to know.

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SALEM, MASS.

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1722

ADVERTISING DEPARTMENT

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Telephone Salem 99

## Capitol Oil Company

MOTOR GASOLINE  
NAPHTHA, KEROSENE

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Leather Oils, Dust-Laying Oils, Engine and Machine Oils, Auto Oils,  
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Transmission Greases, Linseed Oil Soaps, Columbia Batteries,  
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## Gulf Refining Co.

## Petroleum Products.

**KEROSENE**

**LUBRICATING OILS**

**GASOLINE**

**SUPREME AUTO OIL**

**FUEL OIL**

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Tank Wagon Station

Nos. 116 to 122 Water Street, Beverly, Mass.

New England Sales Office

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## *Oils \_ Opticians*

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ADVERTISING DEPARTMENT

1723

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### ARTHUR G. OSBORN

Dealers in all Grades of

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**Automobile and Gas Engine Oil. Liquid and Powdered Disinfectants.**  
Specialty of High Grade Lubricating Oils and Greases

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SALEM, MASS.

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Broken Lenses Replaced

Old Glasses Repaired

Prompt Service, Usually the Same Day the Order is Left.

Glasses Adjusted and Straightened.

Kodaks, Films, Developing and Printing.

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TOWN HOUSE SQUARE

## ANDREW J. LLOYD COMPANY

Salem

Boston

Cambridge

Brockton

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## GEORGE E. TAYLOR

### Optometrist - Optician

CAREFUL SERVICE

MODERN METHODS

Examines Eyes

Designs Glasses

NAUMKEAG TRUST CO. BUILDING

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Telephone 232

## Painters - Paper Hangers

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ADVERTISING DEPARTMENT



**Painting  
Paper Hanging  
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Whitewashing**

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**We Have Every Grade of NEW WALL PAPER  
at Cut Prices**

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*Formerly of CURRY & LESLIE*

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Painted Display Ads. and Sign Novelties

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**House Painting In All Its Branches**

ALL ORDERS WILL RECEIVE PROMPT ATTENTION

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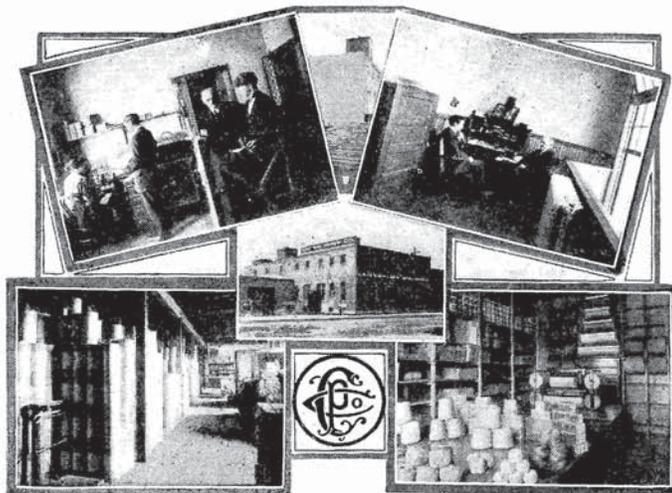
ADVERTISING DEPARTMENT

17 25

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### CENTRAL PAPER CO. PAPER, TWINE, BAGS and BOXES



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IT WILL SAVE YOUR MAIL MATTER FROM GOING TO THE  
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1726

ADVERTISING DEPARTMENT



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PIANOS AND  
PLAYER PIANOS

Representing some of the old and Re-  
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Guaranteed

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396 Essex St. Salem, Mass.

Telephone Connection

## W. W. BALLARD

PIANOS and PLAYER PIANOS

ONLY ONE

EDISON DIAMOND DISC  
STORE IN SALEM

Largest in New England

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175 and 179 ESSEX STREET

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PIANOS

and

Talking Machines

PLAYER PIANOS & RECORDS

Large and complete stock of rec-  
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The Aeolian Vocalion

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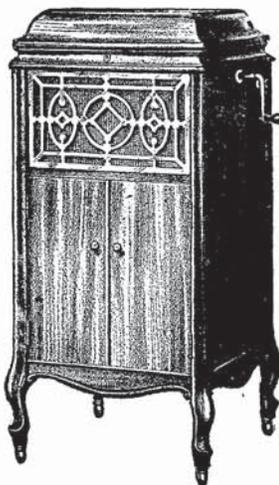
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Father Matthew Building

The Only One Price Piano House  
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Miller's Music Parlors



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Easy Terms Tel. Con.

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## *Pianos—Pictures—Framing*

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1727

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**Essex County's Leading Music Store**

### **HIGH GRADE PIANOS**

In Uprights — Grands and Player Pianos

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*Arthur G. Clark*

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*John H. Reeves*

Restorer of Oil Paintings and Engravings    Gold Leaf Gilding

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MUSIC and ART are essential  
In making life more sweet.  
The Directory gives you his business,  
Also his number and street.  
An "ad" in the book costs you little,  
And it Pays to Advertise.  
People won't know where to find you;  
Why not just put them wise?

## *Plumbers*

1728

ADVERTISING DEPARTMENT

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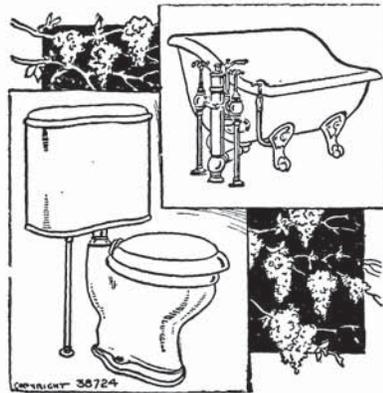
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TELEPHONE

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AGENTS for the VOLUNTEER & WINCHESTER BOILERS



JOBGING PROMPTLY

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**THE QUALITY THAT WEARS**  
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**TROUBLES and REPAIRS**

IT IS UP TO YOU TO DECIDE

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PLUMBING - HEATING - LIGHTING  
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## Plumbers

ADVERTISING DEPARTMENT

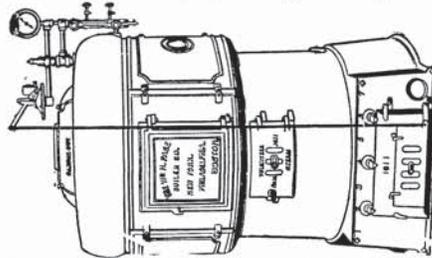
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**Francis J. Barry**

**PLUMBING**

**GAS FITTING & HEATING**

We Carry a Line of Reliable  
Heaters and Boilers



JOBGING  
A

Specialty

**Page  
Boilers**

Tels.

Office 175

Res. 1117-R.

Residence

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**SALEM, MASS.**

**JOHN P. SHAUGHNESSY**

**Plumbing, Heating, Drainage, and Ventilation**

ESTIMATES CHEERFULLY FURNISHED

Personal Attention given to All Work

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**J. N. GOULD, THE UP-TO-DATE PLUMBER**

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Plumbing, Steam and Hot Water Heating  
No Job Too Large No Job Too Small

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Telephone Connection

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We Aim to Please

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Personal attention Given to All Jobbing

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**SALEM, MASS.**

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1730

ADVERTISING DEPARTMENT

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H. Houlden

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Manufacturers of

**TYPE METALS, BABBITT AND SOLDER**

Cake Lead and Spelter

Refining of Type Dross a Specialty

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**WE MANUFACTURE PRINTING AND PAPER SPECIALTIES**

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Near the Depot



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Publishing  
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PUBLISHERS of  
DIRECTORIES

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#### Our Service Means

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Quality of Work. : : :

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many cities and towns in the  
United States is maintained for  
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Telephone 650 SALEM, MASS.

*Printers*

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ADVERTISING DEPARTMENT

1731

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MAKERS OF THE BETTER GRADES OF

## PRINTING

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Telephone No. 1001

No. 1 City Hall Avenue  
Salem, Massachusetts

TRY US ON YOUR NEXT ORDER

*PUBLISHERS OF*

The Saturday Evening Observer

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# DOOLING & COFFEY

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Telephone

SALEM, MASS.

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Milo A. Newhall & Co.

## PRINTERS

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SALEM, MASS.

## *Printers*

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1732

ADVERTISING DEPARTMENT

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## PUBLISHERS

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Next to Y. M. C. A. Building

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**SO DOES A DIRECTORY AD.**

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Established 1909

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Chester W. Hutchings, Manager

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Typewriter Supplies      Stationery      Rubber Stamps

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PEABODY, MASS.

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## Peabody Check Printing Co., Inc.

### MANUFACTURING PRINTERS

“Finest Equipped Printing Plant in Essex County”

Restaurant Checks, Menus, Meal Tickets  
Commercial Printing of All Kinds  
Society Printing

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Telephone 322-W

PEABODY, MASS.

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ADVERTISING DEPARTMENT

1733

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W. C. METCALF

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Wholesale Dealers in

#### **Produce, Foreign and Domestic Fruits**

Southern and Tropical Fruits and Vegetables

**HOT HOUSE SPECIALTIES**

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Telephone 283

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Michael Aronson

Abraham J. Aronson

### **M. Aronson & Son**

Wholesale Dealers in

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Foreign and Domestic

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**SALEM, MASS.**

Telephone 58 -M

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W. E. PORTER

U. G. PORTER

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#### **GROWERS OF HOT HOUSE PRODUCTS**

CUCUMBERS A SPECIALTY

**MEAD STREET,**

**DANVERSPORT**

**DANVERS, MASS.**

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The Fruits of Thought are Sown when you Advertise.

You Reap the Harvest after Advertising in the Directory.

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1734

ADVERTISING DEPARTMENT

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Justice of the Peace  
**RESIDENCE**  
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Tel. 282

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## SEE RYAN!

We sell, purchase, finance, appraise, advise, rent and insure

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MASONIC BUILDING      Tel. 220      SALEM, MASS.

### J. ARTHUR MARCHAND

#### ARCHITECT

Real Estate      Insurance

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Room 4

SALEM, MASS.  
Tel. 706

Res. Phone 856-W

TELEPHONE 2211

### POLISH INDUSTRIAL ASS'N, Inc.

#### BANKERS

REAL ESTATE INSURANCE & MORTGAGES

Money Orders and Foreign Exchange

Manager, J. M. ZAREMBSKI

Also Notary Public

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SALEM, MASS.

## *Real Estate*

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ADVERTISING DEPARTMENT

1735

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Telephone 224-J

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**REAL ESTATE and INSURANCE**  
BONDS OF ALL KINDS  
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AUCTIONEER                                      RESIDENCE  
JUSTICE OF THE PEACE                      150 CENTRE STREET

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**Real Estate and Insurance**

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**IT IS NOT SO**

The Directory is a book of reference and contains a file of advertisements, indexed by the classified headings, which is at hand when your goods are needed.

Every progressive business man considers this a first class investment, the cost being low, considering the length of time the book is in use.

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1736

ADVERTISING DEPARTMENT

TEL. 8521



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Agents for BARRETT SPECIFICATION

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206 and 208 Bridge Street

Salem, Mass.

Telephone Shop 288

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FURNACE WORK

STOVE REPAIRING

Sheet Metal and Slate Work of All Kinds

GUTTERS AND CONDUCTORS

SLATE ROOF REPAIRING A SPECIALTY

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Telephone 611

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CROCKER SYSTEM

ELEVEN STORES

WHEN YOU

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RUBBER

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OF US



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SALE AND

RETAIL

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GOODS

"We'll Steer You in the Right Direction"

SALEM RUBBER CO.

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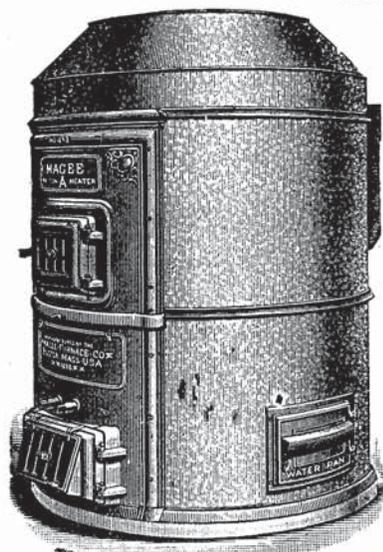
## Sheet Metal Workers

ADVERTISING DEPARTMENT

1737

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AGENT FOR



# MAGEE

## Furnaces, Ranges and Stoves

**FIREPLACE GOODS,  
REFRIGERATORS, HARDWARE  
PAINTS and SEEDS**

Slate Roofing, Repairs and Sheet Metal  
Work of Every Description

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A SPECIALTY**

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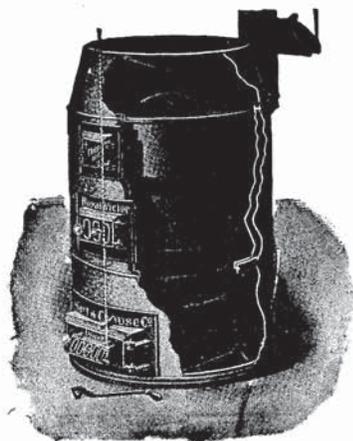
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EVANS BURNHAM, Treas.

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— ALSO —



**White Mountain Refrigerators**

Milk Cans, Mixing Cans, Common Sense  
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Brushes and Milk Dealers' Supplies of All  
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**Tin, Sheet Iron and Copper  
Workers**

TELEPHONE 396

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## *Sheet Metal Wkrs-Spec Com's-Stables*

1738

ADVERTISING DEPARTMENT

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MANUFACTURERS OF

**CORNICES, SKYLIGHTS, GUTTERS, CONDUCTORS, CHIMNEY  
TOPS, HOT AIR HEATING, FURNACE, STOVE RE-  
PAIRING AND JOBBING OF ALL KINDS**

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STABLE**

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**SALEM, MASS.**

## *Stables - Stationers - Theatres*

ADVERTISING DEPARTMENT

1739

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