



# Every Financial Service

*For all Salem and  
Vicinity*

---

Capital - - - - - \$250,000.

Surplus and Undivided Profits - - - \$751,000.

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## NAUMKEAG TRUST COMPANY

217 ESSEX STREET  
SALEM, MASS.

*Everything in Building Materials*

# REX FLINTKOTE SHINGLES



**Phone Salem 3600**

Doors  
Windows  
Masons'  
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*Visit  
Our Unpainted  
Furniture  
Display  
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40 Bridge St.,  
Salem*

Lumber  
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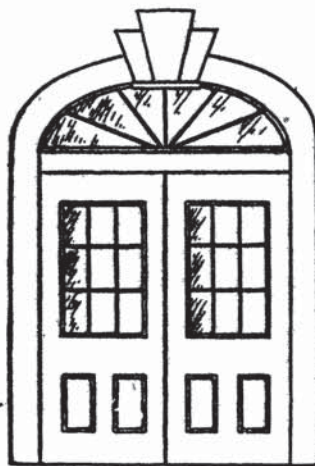
**PITMAN & BROWN  
COMPANY**

**SALEM - MASS.**

# Almy, Bigelow, Washburn

(Incorporated)

SALEM, MASS.



FREE PARKING SPACE  
for customers

(At rear, Motor Entrance on Church St.)

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*Leading Department Store of the North Shore  
since 1858*

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		Wilson & Robinson Inc	back cover and right top lines

# INTRODUCTION

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R. L. POLK & CO. OF NEW ENGLAND, publishers of the Salem City Directory, as well as more than 750 other city, county, state and national directories, present to subscribers and the general public, this, the 1931 edition of the Salem Directory, which also includes Peabody, Danvers and Marblehead. The present edition represents the first Polk directory of this community, and is completely standardized.

Confidence in the growth of the community's industry, population and wealth, and in the advancement of its civic and social activities, will be created as sections of this directory are consulted, for the directory is a mirror truly reflecting the community to the world.

The enviable position occupied by R. L. POLK & CO.'S directories in the estimation of the public throughout the country, has been established by rendering the best in directory service. With an unrivaled organization, and having the courteous and hearty cooperation of the business and professional men and residents, the publishers feel that the result of their labors will meet with the approval of every user, and that the Salem Directory will fulfill its mission as a source of authentic information pertaining to the community.

## Five Major Departments

The several essential departments are arranged in the following order:

THE MISCELLANEOUS DEPARTMENT for Salem, pages 14 to 20, presents a variety of information, such as lists of city and county officials; post office and public school directories; statistical review; historical sketch; and manufacturing, trade and civic surveys. Similar departments for Peabody, Danvers and Marblehead will be found at the beginning of their respective sections.

THE BUYERS' GUIDE, pages 21 to 60, printed on tinted paper, contains the advertisements of leading manufacturing, business and professional interests of Salem, Peabody, Danvers and Marblehead. These pages will be found particularly interesting and instructive to substantial purchasing factors. The advertisements have been carefully grouped by departments and are indexed under headings descriptive of the business represented. This is reference advertising at its best, and, as such, merits a survey by all buyers eager to familiarize themselves with sources of supply. The community's activities, in many interesting phases, are authentically pictured. In an ambitious and progressive community like Salem and vicinity, the necessity of having this kind of information immediately available, is very great, and frequently pressing. General appreciation of this fact is evidenced by the liberal support the city directory enjoys in the many fields which it serves.

THE ALPHABETICAL LIST OF NAMES of residents, business firms and corporations of Salem is included in pages 61 to 324. A feature of this section is the inclusion of the wife's name in parentheses following that of her husband. A similar list for Peabody appears in pages 501 to 620; for Danvers, in pages 687 to 753, and for Marblehead, in pages 795 to 861.

THE DIRECTORY OF HOUSEHOLDERS, INCLUDING STREET AND AVENUE GUIDE, for Salem, covers pages 325 to 493. In this section the names of the streets and avenues are arranged in alphabetical order; the residences and business houses are arranged numerically under the name of each street and avenue, and the names of householders and business concerns are placed opposite the numbers. A similar directory for Peabody, occurs in pages 621 to 682; for Danvers, in pages 755 to 793, and for Marblehead, in pages 863 to 905.

THE CLASSIFIED BUSINESS DIRECTORY is included in pages 907 to 984. This department lists the various manufacturing, mercantile and professional interests of the whole community in alphabetical order under appropriate headings. This feature constitutes an invaluable and indispensable epitome of the business interests of the community. "The Directory is the common intermediary between Buyer and Seller." As such it plays no small part in the daily doings of the business world. "More goods are bought and sold through the Classified Business Directory than through any other medium."

#### **Community Publicity**

The directory reflects the achievements and ambitions of the community, depicting in truthful terms what it has to offer as a place of residence, as a business location, as an industrial site and as an educational center. To broadcast this information, the publishers have placed copies of this issue of the directory in Directory Libraries, where they are readily available for free public reference, and serve as perpetual and reliable advertisements of Salem, Peabody, Danvers and Marblehead, for business men, everywhere, realize that the city directory represents a community as it really is.

#### **The Salem Directory Library**

Through the courtesy of the publishers of the Salem City Directory, a Directory Library has recently been established in the offices of the Salem Chamber of Commerce, for free reference by the general public. This is one of more than 500 Directory Libraries installed in the chief cities of the U. S. and Canada by members of the Association of North American Directory Publishers, under whose supervision the system is operated.

The publishers appreciatively acknowledge the recognition by those progressive business and professional men who have demonstrated their confidence in the city directory as an advertising medium, with assurance that it will bring a commensurate return.

R. L. POLK & CO.,  
Publishers.





# SALEM

CENTER OF THE BEAUTIFUL NORTH SHORE OF MASSACHU-  
SETTS; THE MOST HISTORIC CITY IN THE EAST.

(Courtesy Salem Chamber of Commerce)

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## Statistical Review

Form of Government—Plan B, consisting of mayor, 5 councillors-at-large and 6 ward councillors, who are elected for a period of 2 years.

Population—43,353 (1930 U. S. Census). White population 21 years of age or over—males, 12,746; females, 14,144. Total colored population—males, 48; females, 53. American-born white, 76.8% of whole population.

Area—8.2 square miles.

Climate—Mean annual temperature, 51.8 degrees F.; average annual rainfall, 41.06 inches.

Parks—13, with total of 382.71 acres, valued at \$342,370.

Assessed Valuation—\$58,257,180, with \$30.30 tax rate.

City's Bonded Debt—\$1,960,000 (July 1, 1931).

Financial—1 national bank and 2 trust companies have total deposits of \$12,079,036, and resources of \$14,168,979 (as of June 30, 1931, report). 2 savings banks have total deposits of \$41,155,824 (as of Oct. 30, 1930, report).

Telephones in Service—9,115.

Churches—24, leading denominations.

Building and Construction—Value of building permits, \$880,285 (July 1, 1930, to July 1, 1931).

Trade—Retail area has radius of 16 miles, and population of 125,000.

Newspapers—1 daily, 1 Sunday and 1 weekly. Also a Polish daily.

Hotels—4, with total of 200 rooms. Newest hotel (Hawthorne) built in 1925.

Railroads—Boston & Maine.

Amusements—3 theatres, with total seating capacity of 3,000 persons.

Hospitals—1, with 140 beds.

Education—State Normal School, Salem Commercial School and Hawthorne Institute. 25 schools, including 1 high and 6 parochial. Number of pupils in public schools, 5,959; in parochial, 3,247. Number of teachers, 300.

Volumes in Public Library—80,000.

City Statistics—Total street mileage, 62.8. Miles of sewers, 51. Miles of electric street railway, 57. Daily average pump of water works (municipal), 5,000,000 gallons, with 76 miles of mains. Fire department has 37 permanent men and 35 call men, with 11 autos, 3 engines, 3 hose and chemical wagons and 2 hook-and-ladder trucks. Police department has 60 men, with 1 station and 8 pieces of motor equipment.

### History

Salem was founded in 1626, and is one of the oldest cities in the United States. It has taken an active part in all the historic events of the country, and is today a prosperous, industrial and residential city, preserving more historic landmarks, relics and articles of Colonial interest than any other city in New England.

Here is the scene of the famous Witchcraft Delusion of 1692, the meeting place of the first Provincial Congress, and the site of the old North Bridge, where occurred the Colonies' first armed resistance to the British in the Revolution. Nathaniel Hawthorne, the celebrated author, was born in Salem in 1804, and here he lived and wrote, drawing most of his plots from the town of his birth.

Modern Salem is the shire town of Essex County and the retail center of about 200,000 people. It is a city of diversified industry and is famous for the manufacture of cotton goods, leather, shoes, incandescent lamps, radio tubes, games, etc. It has about seventy different kinds of manufacturing, represented by one hundred and fifty factories. Salem has a population of more than 43,000.

It is a city of homes. About sixty-five per cent of the dwellings are owned by the occupants. It is rated as a "B" city by the fire underwriters, which gives the city the lowest insurance rate possible.

### Location

Salem is located on the Eastern Division of the Boston & Maine Railroad, thirty minutes from Boston. It is sixteen miles north of Boston and has excellent train service. It is on the direct automobile route from Boston to Maine and New Hampshire summer resorts.

This city is located upon Salem Harbor, is cooled throughout the summer by delightful east winds and is sheltered from the extreme weather in winter. Salem is a shipping centre with direct rail connections.

### Education

The high standard of Salem's schools is generally recognized. The State Normal is one of the oldest in America. In the Department of Education, a degree of Bachelor of Science in education is granted at the completion of four years. It is one of the largest normal schools in the state.

The High School is splendidly equipped with recreation rooms, libraries, laboratories, auditorium, study halls and gymnasium. It has nearly fifteen hundred students and a corps of sixty teachers.

There are sixteen grade schools with an enrollment of over forty-five hundred and one hundred and forty-two teachers. There are six parochial schools, two commercial schools, and two private schools.

The Public Library contains eighty thousand volumes, and was formerly the home of Captain John Bertram. In 1887 this magnificent estate was given to the city for a public library.

### Clubs and Fraternities

The Rotary Club meets Tuesdays at 12.15 and the Kiwanis Club, Thursdays at 12.15, at the Hawthorne Hotel. There are three women's clubs: Salem Woman's Club, Thought and Work Club and the Society for Higher Education; also Salem Fraternity, the oldest boys' club in America, Y. M. C. A. (the first boys' branch in the world was organized in Salem), Young Woman's Association, Masons, Elks, Knights of Columbus, Odd Fellows and many others.

### Recreation

Salem has three motion-picture theatres, and two splendid golf courses—the North Shore Golf and Tennis Club and the Salem Country Club.

At Forest River Park there is a tourist camp, with running water and toilet facilities. It has a splendid salt water swimming pool and a new and attractive bath house. The park is under city supervision and is free.

The Salem Willows is a noted recreational park on the North Shore, with boating, bathing, fishing, shore dinners, ball park, open air theatre, dancing, bowling, etc. It is beautifully located on Salem Harbor.

### Churches

Salem has many beautiful churches, representing almost every denomination. The architecture of some of the churches is noteworthy.

The first meeting house for Congregational worship in America was erected in Salem in 1629, and continued as a place of worship for nearly three hundred years.

### Banks

The combined assets of the banks are over \$55,000,000. There are two trust companies, one national bank, two savings banks, two co-operative banks, a Morris Plan bank, a Polish bank, and two credit unions. Salem is the home of two large insurance companies.

### Retail Trade

The retail section of Salem is the purchasing centre of approximately 200,000 people, and its stores are of a distinctly metropolitan character.

### Industry

The industries of the city are remarkably diversified. Good wages are paid. The living conditions are excellent. The city is unusually free from labor troubles. There is a splendid electric lighting plant, furnishing ample light and power for local needs, with a large super-power plant under construction to supply the growing demand of this section. The water supply is of the best.

Salem is a good city in which to live, and offers splendid inducements to prospective manufacturers.

### Hotels

The Hawthorne Hotel, erected by citizens of Salem, is situated at the junction of the Hawthorne Boulevard and Washington Square. It is of a distinctive type true to Colonial traditions and is undoubtedly the finest tourist and commercial hotel north of Boston. It affords a cool, charming stopping place for use of summer tourists as headquarters from which to enjoy, not only the historic treats of Salem, but many fine motor trips along the coast and through the woodlands of what many people consider the most attractive section of New England. It affords a central point for traveling men doing business anywhere in Essex County. Good meals, a comfortable night's rest, and an early start, without traffic complications, make it ideal for this class of patronage.

A commodious garage is located a short distance from the hotel. There are five smaller hotels, and two summer hotels at the Salem Willows.



# POLK'S SALEM CITY DIRECTORY 1931

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## Miscellaneous Information

For information not found in this department see regular Alphabetical Section or under proper headings in the Classified Business Directory

### GOVERNMENT

#### CITY

City election is held on the Tuesday next following the first Monday in December  
Terms begin first Monday of January

#### OFFICERS

Municipal Bldg, 93 Wash  
Mayor—Hon George J Bates  
President of the City Council—Timothy W Fitzgerald  
Councillors-at-Large — Timothy W Fitzgerald, Michael F McGrath, G Arth Bodwell, Wm O Safford, Steph A Whipple  
Ward Councillors—Ward 1, Edward A Coffey; Ward 2, Thos A Kelleher, Ward 3, H Francis Dolan; Ward 4, Timothy J O'Connell; Ward 5, Edmund Talbot, jr; Ward 6, Steph W Francis  
Agent Board of Health—John J McGrath  
City Auditor—John V Cook  
City Clerk—John J Connelly  
Assistant City Clerk—E Mabel Curtis  
City Collector—Arthur T Brennan  
City Electrician—Charles H Ashby  
City Engineer—Frank P Morse  
City Messenger—James B Kelleher  
City Physician—Arthur W O'Neil  
City Solicitor—William A Pew  
City Treasurer—Charles G F Coker  
Clerk of Committees—John V Cook  
Clerk of Committee on Military Aid—Charles H McGee  
Inspector of Animals—Dr John H Seale

Inspector of Buildings—Wm M Osgood  
Inspector of Milk—John J McGrath  
Measurer of Wood and Bark—Gilman Melcher  
Measurers of Lumber—Daniel J O'Brien, George F Nichols, Herbert L Strickland  
Plumbing and Sanitary Inspector—Peter P Griffin  
Public Welfare Dept—Edith N Stoddard, clerk  
Purchasing Agent—David W Hamilton  
Sealer of Weights and Measures—George L Day  
Secretary of Commissioners of Trust Funds—F Mabel Curtis  
Supt of Congress St Bridge—Patrick F Ahern  
Supt of Park and Shade Trees—Daniel J Phalen  
Supt of Hay Scales—John H Kane  
Supt of Public Buildings—Wm M Osgood  
Supt of Streets—Patrick J Kelley  
Supt of Infirmary—Wm T Jeffrey  
Water Dept—Elisha J Dionne, clerk  
Assessors—Patrick A McSweeney, chairman; Joseph F Hudon and Charles J Collins  
Board of Appeal—Alfred Audet, James Kinsella, James H Boulger, James E Lynch, John M Gray  
Board of Commissioners of Trust Funds—Mayor George J Bates, chairman, ex-officio; John H Deery, William J Sullivan, Josiah H Gifford, Ralph C Browne, E Mabel Curtis, secretary

- Board of Control—John C Harkins, City Marshal, chairman; George L Day, Sealer of Weights and Measures, sec; John J McGrath, Inspector of Provisions
- Board of Health—Dr Wm V McDermott, Francis Brown and Napoleon Levesque
- Board of Public Welfare—Wm O Saford, Francis J Murphy and Emile Brunet
- Park Commissioners—Christian Lantz, chairmn; John J Brophy, Paul N Chaput, Willard B Porter, Max Shribman
- Registrars of Voters—Wm J Carson, chairmn; James R Treadwell, Arth J A Thibault, John J Connelly, clerk and member ex-officio; Martha L Roberts, Nellie E Lundregan, asst registrars
- Salem Planning Board—J Asbury Pitman, chairmn; Harry S Perkins, Harry E Webber, Richd H Wiswall; Henry J O'Donnell, secretary
- Trustees of Low Educational Fund—Mayor George J Bates, president of City Council; Timothy W Fitzgerald, member of School Committee, Leo H Tracey
- Trustees of Plummer Farm School—John B Tivnan, chairmn; Chester A Goldsmith, John Karbowniczak, Jas Young, jr., Wm S Nichols, George S LaPorte, John C Whiting, Harry P Gifford, Donald F McCloskey, Warren H Butler
- FIRE DEPARTMENT**
- Headquarters 30 Church
- Howard C Kimball, chief; James S Koen, deputy chief; Henry C Wilson, aid to chief; Jas G Woods, aid to Deputy Chief; Raymond H Cheney, supvr; Christie W Flynn, mech
- Engine No. 1—Joseph W Gahagan, captain; Robert J Giffin, lieut; Albert H Deboa, Andrew J Devitt, Cornelius E Connors, Thos H Whearty, Daniel P Geary, John J Hennessey, Edward W Mackey, William P Tobin, permanent privates
- Engine No. 2—George W Whelton, captain; Arthur J Mulcahy, lieut; Charles H Burkinshaw, Frederick W Cloutman, Charles B Collins, Jeffrey H Manning, permanent privates
- Engine No. 3—John H Carter, captain; George I Crowley, lieut; Thos P Fallon, Frank W Hale, William A Knowles, permanent privates
- Engine No. 4—Fred A Harney, captain; Terrence J Nolan, lieut; Edw J Ryan, William P Furlong, Martin J Kelleher, Harry C Weston, permanent privates
- Engine No. 5—Edward W Flynn, captain; Richard T Hart, lieut; Ernest April, John M Devitt, James Needham, Adelard StPierre, permanent privates
- Engine No. 6—James E Buckley, captain; John J Cunningham, lieut; John J Cloutman, Paul J Barker, permanent privates
- Ladder No. 1—Richard J Collins, captain; Arthur L Flynn, lieut; Martin J Baine, Thomas A Carr, John L Cuffe, Raymond Fallowski, Edward V Harding, James A O'Brien, Jos V Trainor, Leo D Ward
- Ladder No. 2—Joseph H Flynn, captain; James A Brennan, lieut; William R Hart, Frank J Gonet, Martin J Murphy, Everett R Sanborn, permanent privates
- Fire Alarm Telegraph**
- 12 Salem Terminal Co  
13 Essex near English  
14 Derby and Daniels  
15 Derby and Hardy  
16 Allen and Webb  
17 Derby and Becket  
18 Washington and Front  
19 Charter and Hawthorne Blvd  
112 Derby and Central  
114 Derby and Union  
121 Plummer Farm School  
122 Fort and Columbus aves  
123 Columbus and Bay View aves  
124 Fort and Bay View aves  
125 Bay View ave near Cross ave  
126 City Home  
21 Essex and Central  
23 Essex and Wash sq  
24 Essex and Wash sq (east)  
25 Spring and Webb  
26 Washington sq and Briggs  
27 Bridge and March  
28 Bridge and Conant  
29 Salem Jail  
161 Salem Savings Bank 125 Wash  
162 Salem Laundry 51 Lafayette  
163 Peabody Museum 161 Essex  
164 Geo W Pickering Coal Co 197 Derby  
212 Gas Works, Bridge  
213 Bridge and Pierce ave  
214 B&M R R Car Shops, Northey  
215 Cross and Saunders  
217 Boardman and Emerton  
218 Bridge and Northey  
219 St Peter and Brown  
221 Bridge near Ash  
223 Essex and Derby sq  
224 Essex and Liberty  
225 Phillips School  
261 Essex Inst 132 Essex  
32 Margin and High  
34 Essex and North  
35 Jefferson ave opp Hathorne  
36 Jefferson ave and Wheatland  
37 Jefferson ave and Lawrence  
39 Flint and Broad  
312 Norman and Crombie

- 313 Summer and Broad  
 314 Summer and Endicott  
 315 Chestnut and Hamilton  
 316 Essex and Munroe  
 317 Highland ave near High School  
 318 Highland ave near Proctor  
 321 Nurses' Home Highland ave  
 322 Salem Hospital Highland ave  
 327 Highland ave & Swampscott rd  
 361 Holyoke Mutual Fire Ins 114 Wash
- 41 Washington and Federal  
 42 Essex and Barton sq  
 43 Town House sq  
 45 Essex and Boston  
 46 Federal and Beckford  
 47 Bridge and Lynn  
 48 Bridge and Goodhue  
 49 Federal and Flint  
 412 Proctor and Pope  
 413 Peter Sim & Sons 40 Beaver  
 414 Beaver near Silver  
 415 Summit and South  
 416 Ord and Maple  
 417 Bow and Logan  
 418 Boston near Safford  
 419 Boston and Prospect ave  
 421 Butler and Prospect  
 422 Nichols and Butler  
 423 Hanson and Grafton  
 424 Boston and Hanson  
 461 Hygrade Lamp Co 60 Boston
- 51 Washington and Dodge  
 52 Lafayette and Dodge  
 53 Lafayette and Gardner  
 54 Lafayette and Laurel  
 56 Lafayette and Ocean av  
 57 Saltonstall School  
 58 Leach and Glover  
 512 Lafayette and Porter  
 513 Cabot and Cypress  
 514 Cabot and Roslyn  
 515 Leach opp Summit ave  
 516 Shore and Clifton aves  
 517 Lafayette near Naples rd  
 518 Lafayette near Raymond rd  
 521 National Lead Company  
 522 Lafayette and Loring ave  
 523 Forest ave and Linden  
 524 Hemenway and Savoy rds  
 525 Ocean ave and Canal  
 526 Loring ave and Broadway  
 527 Loring and Jefferson aves  
 528 Loring ave and Grant rd  
 532 Naumkeag Mills East Gardner  
 534 Palmer and Perkins  
 535 Harbor and Congress  
 536 Lafayette and Harbor  
 537 Salem and Palmer  
 541 Loring ave and Lincoln rd  
 543 Vinnin sq Swampscott line  
 551 Canal & Ropes
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 62 North and Franklin  
 63 Barr and Harmony  
 64 Mason and Tremont  
 65 Mason and Oak  
 67 Mason and Grove  
 68 Flint and Oak
- 612 Dearborn and Felt  
 613 Mason and Buffum  
 614 Dearborn and Walter  
 615 North and Dearborn  
 616 Dunlap and Devereux  
 617 Tremont and School  
 621 Irving and Harrod  
 622 Balcomb and Oakland  
 623 Liberty Hill ave and Fairmount  
 624 North and Granite  
 625 North and Nursery  
 626 Chandler and Symonds  
 631 Cabot Farm  
 632 Kernwood  
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 634 North and Orne
- 2 Blows—All out  
 2 Blows—Repeated 3 times: Water Department  
 3 Blows—Following alarm; Ladder Truck  
 4 Blows—Repeated 3 times: Military Call  
 5 Blows—Repeated 3 times: Out of City Call  
 7 Blows—Red Cross  
 10 Blows—Repeated 3 times: Police Call
- General Alarm—One Round of Same Box  
 No School Signals—High School: 3 blows at 7:10 a. m.; Grammar, Primary and Kindergarten, 7:30 a. m. Evening Schools: 6:30 p. m. No Afternoon Session, 12:15 p. m. Tests—6:15 a. m. and 12:45 p. m. Curfew—8:45 p. m.

**LIBRARY DEPARTMENT**  
**Salem Public Library**

370 Essex

- Trustees—George J Bates, Mayor, chairmn ex-officio; Arthur H Phippen, secretary and treas.; Frank W Benson, Wm V McDermott, John C Robson, J Foster Smith, Alden P White
- Ralf P Emerson, librarian; Edith E LaBorde, Lilly S Abbott, Ruth E Sandstrom, Hazel F King, Carrie H Kinsman, Olive Owen, Elizabeth H McIntire, asst; Ezekial S Call, jan
- Main Library—Week days from 9 a. m. to 9 p. m. Sundays (Reading Room only) from 2 to 8 p. m. Children's Room, Week days from a. m. to 6 p. m.
- South Branch—Martha T Pond, librarian; cor Lafayette and Ocean ave—Week days 2 to 6 and 7 to 9 p. m
- East Branch—Alice R Plummer, librarian; Washington Sq—Mondays, Wednesdays and Fridays, 2 to 6 and 7 to 8 p. m
- North Branch—Dorothy S Davis, librarian; Cogswell Schoolhouse, School St—Tuesdays and Fridays, 3 to 6 and 7 to 8 p. m

**POLICE DEPARTMENT**

Headquarters: 15 Central

John C Harkins, city marshal; Edwin W Dennis, Gideon F Pelletier, captains; John P Barrett, Charles A R Duffee, Patrick J Lehan, lieuts; John J Brennan, Thomas F Hyde, sergeants; Wm E Lawson, clk

John F Bates, Joseph V McDonough, Eli April, Daniel J Ayers, John F Bozek, John D Brennan, James F Bresnahan, Daniel F Burke, Charles J H Burkinshaw, Richard F Butler, Timothy F Callahan, Richard C Collins, Robert H Connors, Thomas G Cooper, Dennis J Cronin, Jeremiah J Day, John J Dowdell, Martin H Doyle, William F Farrell, Patrick J Flynn, George P Gartland, Thomas J Gartland, Dennis D Healey, Walter D Huntress, Cornelius J Kelleher, James H King, Arthur W Kingsley, Michael J Little, Cornelius A Lowery, John J McCabe, James F McDermott, Jos V McDonough, Thomas F McNiff, Thomas J Morrow, John C Murphy, George O'Brien, John J O'Day, John H O'Hara, Lawrence H Olsson, James R O'Neil, Peter Ossowski, George S Rehal, John J Ryan, Fred W Sargent, Joseph F Stickney, John J Whelton, patrolmn

Charles H Johnson, Frank T McDonough, chauffeurs; Ubald DeGrandpre, James G Ryan, Cornelius F Sullivan, cell men; Dennis F Foley, janitor; Catherine Cronin, matron

**SCHOOL DEPARTMENT****School Committee**

George J Bates, mayor and chairmn; John M Gray, vice-chairmn; J Arth Kenneally, sec; John J McCarthy, Thomas L Cronan, Harry S Perkins, Leo H Tracy, Louis A Kotarski

Administrative Officers—School Administration Building, corner Summer and Broad Streets

Superintendent of Schools—George M Bemis

Secretary to the Superintendent—J Arthur Kenneally

Attendance Officer—Thomas C Brown  
Clerk to Attendance Officer—Aurore M Boivin

Clerk of the Census—Catherine E Fox  
Bookkeeper—Helen C Ellard

Supervisor of Drawing—Ruby M Clark

Supervisor of Music—George H Murphy

Director of Instrumental Music—Claude H Phillips

Supervisor of Evening Schools—Nicholas T McNeil

Supervisor of Physical Education—R William Broderick

Supervisor of Household Economics—J Hester Rust

Teacher of Household Economics—Mabel E Hartford

Teacher of Elementary Manual Training—Harry Miller

Supervisor of Health and Health Teaching—Agnes E Callahan

School Physician—Charles H Hogan, M. D.; Office, 31 Pleasant

Supervisor of Penmanship—Florence A Woodbury

Classical and High, Highland Ave—Maurice B Smith, prin; James F Day, vice-prin; Chester R Arnold, A Louise Barker, Marie L Barry, Ida L Blossom, H Louise Brennan, Robert W Broderick, Peter F Carbone, Mary T Cass, Fred Chandler, Agnes T Connelly, Margaret N Crotty, James J Cunningham, Francis W Dana, 3d, Nina A Davis,

Dead  
→ Mary E Day, Kathleen E Donovan,

Eleanor M Driscoll, Lily J Eckford,

Alice G Feeñan, Florence J Fisk,

M Alice Flynn, Oliver F Green,

Mary C Harney, Pearl Hood, Hortense G Hubbard, Matthew Jameson,

Robert F Johnson, John F Kerrigan,

Martha J Koen, Katherine G Little,

Sarah E Little, Ann M Lundregan,

Mildred Lynch, Joseph M Lyons,

Irene McGrath, Nicholas T McNeil,

Nellie E Mulligan, Geo H Murphy,

Philip W Natale, Ruth E Penniman,

Claude H Phillips, Hazel E Prescott,

Helen Randall, Richard H Rockett,

Fernand J Rousseau,

Festus S Rousseau, Alice A Ryan,

Lillian E Schaller, Marion D Schubert,

Edith M Shearer, Helena L Shortell,

Joseph B Smith, Katherine E Sullivan,

Arthur W Taylor, Cyril C Trubey,

Russell E Tupper, Thomas J Walsh,

Helen C Ward, Annabel C Williams,

Margaret Yerrinton, tchrs; Norine A Fitzpatrick, sec; Alice M Flynn, clk

Bowditch, Flint—P T Kennealley,

prin; Marie V Daly, Ruth E Jeffs,

Dorothy E Hoar, Grace A Woodbury,

Katherine V Foley, Mary F Donovan,

Josephine E Looney, Helen F Driscoll,

Emma F McCauley,

Joanna B Daly, Alice K McCauley,

Alice M Nelson, Alice L Gahagan,

Amy Mann, Jeanne M Poitras,

Mary A Flaherty, M Louise Tivnan,

Lillian M Dunham, tchrs

- Phillips, Essex—James J Murray, prin; Anna F Cashman, Anna F Hill, Lillian S Hill, Susie L Holmes, Eliza M Cass, Teresa E Harrington, Helen M Mulligan, Elizabeth E Lehane, Mary L McDonald, Grace L Newton, Grace A Turbett, Eleanor M Coyne, Rose A Godfrey, Ethel Hammond, Gertrude L Tully, Elizabeth A Hogan, Azella M Neville, Anna E Johnson, Helen W Burgess, Mary L Shaughnessy, tchrs
- Pickering, North—Herbert L Rand, prin; Helen D Bishop, Claire V Davis, Irene F Fellows, Frances M Mullin, M Clair Durgin, Annie L Berry, Edith J Moser, Mary J Henahan, Grace J Burleigh, E Grace Meehan, Mary P O'Rourke, Marion L Story, tchrs
- Saltonstall, Lafayette—Henry M Cunney, prin; Dorothy C Ahearne, Beatrice R Bixby, Mary B Bradley, Beatrice L Duquette, Harriet J Lyons, Margaret Harrigan, Helen F Caulfield, Susan M Paine, Alice M Buckley, Katherine T Turbett, B Yvonne StPierre, Elizabeth W Richardson, Florence E Hopkins, Hannah F Wrin, Jennie M Porter, Mary F Barrett, Louise D Dennis, Mary R Whelan, Effie B Walton, tchrs
- Training, Loring Avenue—George F Moody, prin; Mary E Hutchings, Esther L Small, Lillian M Besse, Margaret A Henry, Mary L Perham, M Elizabeth James, Mary F Wade, Sybil I Tucker, Hazel E Rounds, E Vera Knight, Eleanor E Walker, George W Little, Florence Adams, tchrs
- Bentley, Essex Street—Mary A Barry, prin; Cornelia M Ahearne, Miriam A Tigh, Annie L Dodge, Lillian V Dunn, L Grace Johnson, Marie L O'Keefe, Catherine A Russell, tchrs
- Bertram, Willow Avenue—Janet H Wilson, prin; Helen L Barrett, tchr
- Carlton, Skerry Street—Helen W Donovan, prin; Alice L Hayward, Mabel F Knowles, Mary F Whelton, Isabel R Tyburski, Helen F Burnham, tchrs
- Center—Administration Bldg., Broad Street—William Earle, prin; Eleanor S Boomhover, sight conservation; Ruth A Hall, Edna Locke, Mary E Pearson, Edith F Perley, Gertrude M Pickering, tchrs
- Cogswell Kindergarten, School—Alice L Cate, prin; M Louise Dempsey, tchr
- Continuation, Bowditch School Bldg., Flint—Agnes V Cragen, dir; Lillian M McMahon, academic; J Hester Rust, home economics; J Omer LeDuc, academic; John L Pineault, household mechanics
- Endicott School, Boston—Elizabeth L Cummings, prin; Adelaide M Poiras, tchrs
- Juniper, Beach Av.—Hattie U Cox, tchr
- A. A. Low, Nichols—Katharine F Brennan, prin; Margaret T Griffin, Mary A Monahan, Mary M Cunningham, tchrs
- Oliver, Broad—Mary E Driscoll, prin; Elizabeth A Condon, Alice M Donovan, Mary A Grant, Lillian M Larson, Clare R Tivnan, tchrs
- Pickman, School—Emily H Layton, prin; Mary E Godfrey, A Katherine L Sullivan, Dorothy A Fay, tchrs
- Philip Brinsley Sheridan—Ruth E Remon, prin; Annie D Archer, Abbie S Dodge, Frances I Dodge, tchrs
- Upham, North—Mary A Arnold, prin; Julia E Sheedy, A Katherine Murphy, Belle Linsky, tchrs
- Janitors of the Salem Public Schools Classical and High School—Patrick J Coyne, chief eng; John E Fitzgerald, Thomas F Slattery, Edward J Lundergan, Laurence Mullaney, James Nolan, George Pepin, janitors; Mary A Tracey, matron
- Elementary—William F Buckley, Martin E Carr, John J Cahill, Timothy Ellard, William J Gorman, George Pepin, Edward F Colbert, Joseph E LeBlanc, William W Terrio, James J Harrigan, John F Hooks, Lawrence F Kennedy, George F O'Connell, Charles A Williams, Patrick T Hussey, Charles J Reynolds, John F Reardon, John F Stickney, William J Horrigan, William E Kelley

#### COUNTY OFFICERS

- County Commissioners—Robert H Mitchell (Haverhill), chairmn; Frederick Butler (Andover), Raymond H Trefry (Marblehead)
- Associate Commissioners—Edwin C Lewis (Lynn), Edgar S Rideout (Beverly)
- Meetings held at Ipswich, 2nd Tues of April; Salem, 2nd Tues of July; Newburyport, 2nd Tues of Oct; Lawrence, last Tues of Aug; Salem, Newburyport or Ipswich, 4th Tues of Dec, as the commissioners may determine, also at Salem every Tues and Fri of each week
- Clerk of County Commissioners—Archie N Frost (Andover)
- Masters in Chancery—John M Barry, Alfred W Ingalls, William A Kelley and Frederick W Ryan (Lynn)
- County Treasurer—Harold E Thurston (Lynn), office Court House, Salem
- Registrars of Deeds, Southern District—Moody Kimball (Newburyport)



Assistants—Robt W Osgood (Swampscott), Arthur C Martinson (Salem), office Court House, Salem  
 Northern District—John E Fenton (Lawrence); Assistant, Jennie M Marston (Lawrence); Office Court House, Lawrence  
 Sheriff of Essex County—Frank E Raymond (Salem); Earl E Wells (Lynn), Special Sheriff  
 Deputy Sheriffs—William A Proctor (Amesbury), William R Tucker (Beverly), William E Dennett (Gloucester), Henry K Palmer (Georgetown), Alfred T Poole (Hamilton), Fred O Raymond (Haverhill), Louis D Brisson (Haverhill), John A Arthur (Lawrence), Gustave A Stachlhaus (Lawrence), Frank Marshall (Lawrence), J Frank Knapp (Lawrence), James Radcliffe (Lawrence), Frank E Wells (Lynn), Richard J White, jr (Lynn), Earl E Wells (Lynn), Edward R Ayers, jr (Newburyport), Arthur Bishop (Rowley), Harry D Wheeler (Salem), Emil Levesque (Salem), William A Harrigan (Salem), Walter H Brown (Peabody), Robt C Clark (Gloucester), Philip F Norcross (Salem), Edw F Kenney (Salem)  
 Med. Examiner—Nathaniel P Breed (Lynn); Associate, Loring Grimes (Swampscott)  
 Keeper of Jail and Master of House of Correction, (Salem)—Frank E Raymond  
 Deputy Master and Keeper—Edward P Carlin  
 Keeper of Jail and Master of House of Correction, (Lawrence)—Geo Bunting  
 Public Administrator—Guy Newhall (Lynn)  
 Commissioners to Qualify Public Officers—Charles H Tucker, Joseph W Atwill, Frank A Turnbull (Lynn)  
 State Aid Chief and Soldiers' Relief—Walter R MacDay, Agent  
 Probation Officers—Ellen deS Barrett (Newburyport), Fred M Barr, Chas A Salisbury (Lawrence)  
 County Engineer—Robert R Evans (Haverhill)

### COURTS

First District Court of Essex County—George B Sears, judge; Robert W Hill, special justice; Charles A Murphy, associate justice; Morgan J McSweeney, clk; Blanche O Safford, asst clk; Helena V Sawyer, Cath L Begley, assts; William H Hart, probation officer; Pauline P Gould, women and children probation officer; Grace E Jones, asst; George B Moreland, janitor; sessions daily except Sun and Holidays at 31 Central

Clerk of Courts for Essex County—Superior and Supreme Judicial, Office Court House, Salem—Archie N Frost, clerk (Andover)  
 Assistants Clerks—Ezra L Woodbury (Salem), Hollis L Cameron (Beverly), Charles H Metcalf (Beverly), Melville Rowand (Salem)  
 Deputy Assistant Clerks—Jere J Twomey (Andover), Arthur J A Thibault (Salem), E Philip Littlefield (Danvers)  
 Superior Court—Chief Justice, Walter Perley Hall (Fitchburg)  
 District Attorney for Essex County—Hugh A Cregg (Methuen)  
 Assistant District Attorneys—Chas A Green (Salem), John E Wilson (Lynn), John J Ryan jr (Haverhill)  
 Court of Probate for Essex County—Judges Harry R Dow (N Andover), Alden P White (Salem)  
 Register—Horace H Atherton, jr (Lynn). First Assistant—Arthur D Fowler (Marblehead). Second Assistant—Lucy S Brown (Salem)  
 Probate Records are kept at the office of the Register in the Court House, Salem  
 Probate Court sits 1st, 3rd and 5th Mon of the month, except 3rd and 5th Mon in August. Newburyport 4th Mon in Jan, Feb, March, May, June, July, Sept, Nov and Dec. Haverhill, 4th Mon in April and Oct. Lawrence every month except Aug.  
 Law Libraries, Essex County Law Library Assn., Salem—Sumner Y Wheeler, (Rockport), treas and librarian

### MASS COMMONWEALTH OF

Department of Mental Diseases—Div for Examination of Prisoners, 133 Essex  
 Department of Public Safety, 126 Wash—William F Murray, lieut dept State Police; James J Grady, State Fire Inspector; Henry Bushek, Edward T Masterson, State Boiler Inspectors and State Examiners of Engineers; Harold J McCann, Angus H McDonald, Building Inspectors  
 Income Tax Division, 70 Wash, rm 12—John S Baker, income tax assessor  
 Commonwealth of Mass State Armory, 136 Essex

### MILITARY

Battery D & F Artillery Stables, 199 Highland av  
 State Armory, Daniel J Fitzgerald, Armorer, 136 Essex

**UNITED STATES OF AMERICA**

Customs House, 178 Derby; Post Office, 12 New Derby—Albert Pierce, postmaster; Harry E Webber, asst postmaster; Thomas F Campbell, supt of mails; Thomas F Sheehan, asst supt of mails; John H J Trainor, formn, John J Donovan, John T Cuffee, Forrest L Prescott, Frederick P Willard, George F Moreland, John M Gorman, Benjamin A Mansfield, Howard N Briggs, Patk F Cummings, Henry P Copeland, William E French, John J Cashman, William J Doyle, Joseph D Callahan, James J Byrne, jr, John F Connors, Jacob F Mulski, Ralph E A Foye, John J O'Brien, William F Cashman, Joseph A Hennessey, David V Hennessey, John J O'Shea, Joseph L Karonis, George F Shay, clks; James M Cummings, Albert M Ward, Paul L Petitclerc, sub clks; George R Marvel, John L Daley, Joseph F Dougherty, special delivery Richard T Foran, Dennis A Curtin, Chas J Heffernan, Minot P Roblee, Daniel E James, Frank S Dalton, John A Griffin, Thomas J Linehan, James P Sullivan, Joseph F Meagh-

er, Richard Cusack, Peter A Pelletier, Anton Ebsen, George H Pelletier, Carl A Engdahl, William J Healey, Arthur H Trainor, Winfred C Sanborn, Patrick F Dalton, jr, Patrick F Collins, William A Russell, Robert T Johnson, Edward W Ryan, Stanley F Sentkowski, Fredk W McCue, James F McNiff, Edward M Armstrong, Eug W Crowley, Dwight N Hodge, Edward J Cummings, James H Bennett, William Tyburc, Henry C Collins, letter carriers; Jere F Tivnan, janitor  
 Sub Stations: One—Ellen M Lynch; Two—Walter P Upton; Three—(sum) Salem Willows; Four—Harry Boyd; Five—Arthur H Sinclair; Six—Sherman C Burnham (summer)  
 Hours: Lobby open 6 a m to 8:30 p m. Windows open 6:45 a m to 6:30 p m. Money Order Window open 8 a m to 6 p m daily except Sundays and Holidays

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Comparing present amount of business obtained in a given area with possible maximum business in that area. The Householders' Directory shows the classes of business located on a street, in office buildings, in sections of the city, etc. In checking up salesmen's calls on business in an assigned territory the directory presents a picture of how many places have not been reported upon, and shows a ready list of prospects for your goods or service.

### b. Leads—

Determining proper official to approach for sales interview. The alphabetical listing for each business and professional concern, shows the names of the owners, partners or officers.

### c. Selected districts—

Determining parts of city best suited for increasing business. The Householders' Street Directory shows the exact type of business or residences along each street of the city—and shows if the occupant of the home is the owner.

### d. Building mailing lists and direct mail campaigns—

1. **List of local people (Neighborhood List)** within a given radius of Business location. On a city map, draw a circle to include the territory you wish to cover in your neighborhood list. From the map you can obtain the name of each street with intersections in the circle you have drawn. In the Householders' Street Directory you will find the correct name of the occupant at each house, or building on these streets. This will give you a 100% list of the territory desired.
2. **Lists of business houses and the professions**—The business directory at the end of the book classifies every business and profession according to the nature of the business. Complete lists such as doctors, lawyers, printers, garages, auto dealers, furniture stores, contractors, etc., can be found in this classified directory section.
3. **Vocational Lists**—Such as clerks, stenographers, telephone operators, carpenters, salesmen, purchasing agents, laborers, etc. The alphabetical directory shows the occupation of every individual in the city.  
Run over the alphabetical pages—check marking the persons whose occupation is the one wanted for your list. This will give you a complete and accurate list for the entire city.

## 2. CREDIT:

### a. Verifying customer's statements and information.

### b. Information about customer.

Correct name, address, where employed and wife's name is given in the alphabetical directory for every individual. Whether he rents or owns home is usually shown in the Householders' Directory.

### c. Determining character and stability of applicant for credit.

This directory gives his present occupation and residence. By referring to each yearly edition of the directory for the past few years, it is quickly determined whether the applicant holds the same job and residence, or flits from one job to another and one residence to another. After the new directory is delivered to you keep the old one on file. Never destroy it. You'll find old ones invaluable in checking your past records.



## FOR EVERY BUSINESS

### d. Identifying applicant and applicant's references.

The alphabetical directory gives complete information for each individual. (See Information about customer). The references given by the applicant for credit, can be identified in the same manner—who they are, what position they hold, etc.

### e. Collecting accounts.

Tracing and locating debtor. Locating other members of debtor's family or relatives.

## 3. DELIVERY AND SHIPPING:

### a. Routing—laying out route for delivery.

Use description of streets in the Householders' Street Directory, with an indexed map of the city for locating and laying out delivery route.

### b. Obtaining correct addresses.

Where numbers on shipping instructions are not plain, or only street is given, the correct number can be found in the alphabetical or Householders' Street Directory.

### c. Locating streets, buildings, un-numbered houses.

A full description of every street—with location is given in the Householders' Street Directory. When the address given is an apartment or building without street and number being given, the alphabetical section will give you the correct street and number for that building. Many buildings on streets are not numbered—or badly numbered—making it difficult to find the building wanted. The Householders' Street Directory shows the location of the buildings along the streets.

## 4. PURCHASING:

The complete classified business section in the back of this directory, makes available all sources of goods wanted; assists in selection of most reliable and satisfactory firms to deal with; the nearest companies to facilitate delivery of purchases, and determining the proper official of firm to deal with. The standard classified headings are complete and show all firms under the proper headings. There are many special headings marked with an asterisk (\*) showing firms in display type. These firms are progressive and desire a more complete classified representation of their products.

## 5. GENERAL INFORMATION:

**The Alphabetical Directory lists**—Persons' full name and correct spelling, occupation, where employed, street address of residence, if married gives wife's name, head of house or roomer, renting or owns home. Lists all corporations showing officers, all partnerships showing partners, all individual business showing proprietor. All public officers, clubs, associations, etc.

**The Householders' Street Directory** shows every street—a description of its location, all occupants on each street, the ownership of the property and all intersecting cross streets.

**The Classified Business Directory** shows all business in the city arranged under heading most descriptive of the nature of the business.

# ABBREVIATIONS

acct ..... accountant	dom ..... domestic	mech .... mechanical	restr ..... restaurant
adv ..... advertising	drftsmn .. draftsman	mer ..... merchant	ret ..... retail
agri ..... agricultural	drsmkr .. dressmaker	Met ... Metropolitan	Ry ..... Railway
agt ..... agent	e or E ..... East	mfr ... manufacturer	RyMS ..... Railway Mail Service
al ..... alley	elec ..... electrical	mfg .. manufacturing	s or S ..... South
Am ..... American	electn .... electrician	mgr ..... manager	sav ..... savings
appr ..... apprentice	electro ... electrotypist	mkr ..... maker	sch ..... school
apts ..... apartments	elev ..... elevator	mkt ..... market	se ..... southeast
archt ..... architect	embdr .. embroiderer	mldr ..... molder	sec ..... secretary
asmbler ... assembler	emp ..... employe	mlnr ..... millner	sergt ..... sergeant
Assn ..... Association	emp agcy .....	mn ..... man	slsldy .... saleslady
asst ..... assistant	employment agency	msngr ... messenger	slsmgr .. salesmanager
attndt .... attendant	eng ..... engineer	mstr mech .....	slsmn .... salesman
atly ..... attorney	e s ..... east side	.. master mechanic	smstrs ... seamstress
auto ..... automobile	est ..... estate	mtrmn ... motorman	soc ..... society
av ..... avenue	exch ..... exchange	mus ..... music	solr ..... solicitor
bdg ..... boarding	exp ..... expressman	mut ..... mutual	sq ..... square
bet ..... between	figmn .... flagman	n or N ..... North	ss ..... southside
bgemn .. baggageman	fnsr ..... finisher	Natl ..... National	sta ..... station
bkbndr .. bookbinder	forldy .... forelady	n e ..... northeast	sta eng .....
bkpr ..... bookkeeper	formn .... foreman	nr ..... near	stationary engineer
bidg ..... building	fret ..... freight	n s ..... northside	sten ... stenographer
bidr ..... builder	ft ..... foot	n w ..... northwest	stereo ... stereotyper
blk ..... block	ftr ..... fitter	opp ..... opposite	stmfr ... steamfitter
blksmith . blacksmith	furn ..... furniture	opr ..... operator	str ..... steamer
Bldv ..... Boulevard	furng .... furnishing	osteo .... osteopath	supt . superintendent
br ..... branch	furn rms .....	pass ..... passenger	suprv ... supervisor
brklyr ... bricklayer	..furnished rooms	pat ..... patent	surg ..... surgeon
brkmm ... brakeman	gasfrt ..... gasfitter	pdlr ..... peddler	sw ..... southwest
cabtmkr .....	gdur ..... gardener	pharm ... pharmacist	switchmn . switchman
.. cabinetmaker	gds ..... goods	phone ... telephone	tchr ..... teacher
capt ..... captain	genl ..... general	photog .photographer	tel ..... telegraph
carp ..... carpenter	govt ..... government	phys ..... physician	ter ..... terrace
cashr ..... cashier	gro ..... grocer	pk ..... park	tmkpr ... timekeeper
ch ..... church	h ..... householder	pkr ..... packer	tmstr ..... teamster
chauf ... chauffeur	hairdrsr .hairdresser	pl ..... place	tndr ..... tender
chf ..... chief	hd ..... hand	plmbr ..... plumber	trans...transportation
civ ..... civil	hdqrs .. headquarters	plstr ..... plasterer	trav ..... traveling
clk ..... clerk	hdw ..... hardware	pnter ..... painter	treas ..... treasurer
clnr ..... cleaner	hpr ..... helper	PO ..... postoffice	twp ..... township
collr ... collector	hngr ..... hanger	pres ..... pres'dent	undtkr .. undertaker
com ..... commission	hosp ..... hospital	prin ..... principal	uphol ... upholsterer
coml ..... commercial	impmts .. implements	prod ..... produce	US ... United States
commr . commissioner	imptr ..... importer	prof ..... professor	USA .....
compt .. comptometer	inc ..... incorporated	prop ..... proprietor	United States Army
cond ..... conductor	ins ..... insurance	prov ..... provisions	USN .....
confr ... confectioner	inspr ..... inspector	prsfdr .. pressfeeder	United States Navy
cons ..... consulting	instr ..... instructor	prsmn .... pressman	vet ..... veterinary
contr ..... contractor	int rev .....	ptrnmkr patternmaker	vulc .... vulcanizer
cor ..... corner	.. internal revenue	pub ..... publishing	w or W ..... West
corres. . correspondent	jwlr ..... jeweler	publr ... publisher	whol ..... wholesale
ct ..... court	kpr ..... keeper	purch ... purchasing	whsemn .....
ctr ..... cutter	lab ..... laborer	r ..boarder or roomer	.. warehouseman
del ..... delivery	lieut ..... lieutenant	rd ..... road	wid ..... widow
dept ..... department	lino ..... linotype	R D .. Rural Delivery	wkr ..... worker
depy ..... deputy	litho ... lithographer	real est .. real estate	wks ..... works
dicta .... dictaphone	lmb ..... lumber	rec ..... receiving	ws ..... westside
dist ..... district	lndrs ..... laundress	rep ... representative	wtchmn .. watchman
dlr ..... dealer	Indymn . laundryman	repr ..... repairer	ydmn ..... yardman
dmnstr .demonstrator	ltd ..... limited	reprmn ... repairman	ydmstr .. yardmaster
dispr ... dispatcher	mach ..... machinist		
do .... ditto or same	mdse ... merchandise		

## ABBREVIATIONS OF GIVEN NAMES

Abraham ..... Abr	Charles ..... Chas	James ..... Jas	Robert ..... Robt
Alexander ..... Alex	Daniel ..... Danl	Joseph ..... Jos	Samuel ..... Saml
Alfred ..... Alf	Edward ..... Edw	Katherine ..... Kath	Solomon ..... Sol
Archibald ..... Arch	Elizabeth ..... Eliz	Margaret ..... Margt	Stephen ..... Steph
Arthur ..... Arth	Eugene ..... Eug	Michael ..... Michl	Theodore ..... Theo
August ..... Aug	Frederick ..... Fredk	Patrick ..... Patk	Thomas ..... Thos
Benjamin ..... Benj	George ..... Geo	Richard ..... Richd	William ..... Wm
Catherine ..... Cath			

## SPECIAL ABBREVIATIONS

AB&W, Almy, Bigelow & Washburn	Dan, Danvers	Pea, Peabody
B, Boston	Jeff, Jefferson av	Wash, Washington
	NSSCo, Naumkeag	WGWCo, Wm G Web- ber Co.
	Steam Cotton Co.	